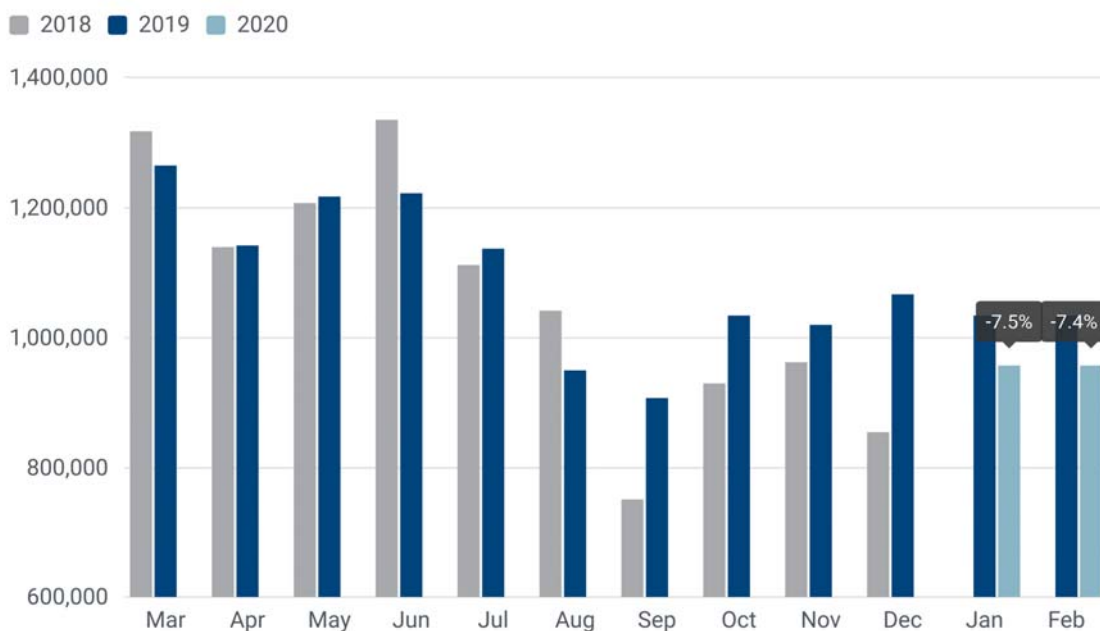


PRESS EMBARGO: 8.00 AM (7.00 AM GMT), 18 March 2020

NEW PASSENGER CAR REGISTRATIONS EUROPEAN UNION¹



Passenger car registrations: -7.4% first two months of 2020; -7.4% February

In February 2020, the EU passenger car market contracted by 7.4% to 957,052 units registered. This decline was the result of a combination of factors, including changes to vehicle taxation in various EU member states (which brought registrations forward to December 2019), weakening global economic conditions and consumer uncertainty. Germany recorded the most significant drop (-10.8%), followed by Italy (-8.8%), Spain (-6.0%) and France (-2.7%).

From January to February 2020, total registrations of new cars in the European Union were 7.4% lower than in the same period the year before. So far in 2020, each of the four major EU markets faced falling demand: Germany (-9.0%), France (-7.8%), Italy (-7.3%) and Spain (-6.8%).

¹ European Union refers to the new composition with 27 member states (excluding the United Kingdom). For year-on-year comparisons, historical data are recalculated to adjust to the new EU27 perimeter.

PRESS RELEASE

**PRESS EMBARGO FOR ALL DATA:
8.00 AM (7.00 AM GMT), 18 March 2020**

PROVISIONAL

NEW PASSENGER CAR REGISTRATIONS BY MARKET EUROPEAN UNION¹ + EFTA + UK

18/03/2020

	February 2020	February 2019	%Change 20/19	Jan-Feb 2020	Jan-Feb 2019	%Change 20/19
AUSTRIA	21,067	23,640	-10.9	44,026	48,897	-10.0
BELGIUM	46,775	49,919	-6.3	98,615	100,993	-2.4
BULGARIA	1,988	2,809	-29.2	4,318	5,153	-16.2
CROATIA	3,576	3,559	+0.5	7,285	7,124	+2.3
CYPRUS	1,033	891	+15.9	2,199	1,912	+15.0
CZECH REPUBLIC	17,377	19,132	-9.2	36,509	38,125	-4.2
DENMARK	15,005	18,638	-19.5	33,676	39,950	-15.7
ESTONIA	1,691	1,755	-3.6	3,962	3,941	+0.5
FINLAND	8,271	8,085	+2.3	19,072	19,823	-3.8
FRANCE	167,782	172,438	-2.7	302,011	327,517	-7.8
GERMANY	239,943	268,867	-10.8	486,243	534,569	-9.0
GREECE	7,862	7,561	+4.0	17,647	16,771	+5.2
HUNGARY	11,078	11,227	-1.3	21,192	20,944	+1.2
IRELAND	13,884	15,069	-7.9	45,061	47,439	-5.0
ITALY	162,793	178,493	-8.8	318,545	343,764	-7.3
LATVIA	1,319	1,303	+1.2	2,803	2,843	-1.4
LITHUANIA	4,254	3,107	+36.9	8,492	6,243	+36.0
LUXEMBOURG	4,795	5,041	-4.9	9,114	9,246	-1.4
NETHERLANDS	29,868	29,780	+0.3	73,898	76,944	-4.0
POLAND	38,508	43,764	-12.0	77,979	89,691	-13.1
PORTUGAL	20,263	18,861	+7.4	34,686	34,545	+0.4
ROMANIA	8,836	12,071	-26.8	21,325	26,023	-18.1
SLOVAKIA	7,220	7,579	-4.7	13,953	14,675	-4.9
SLOVENIA	5,550	6,180	-10.2	11,765	12,958	-9.2
SPAIN	94,620	100,693	-6.0	181,063	194,231	-6.8
SWEDEN	21,694	23,146	-6.3	38,492	43,624	-11.8
EUROPEAN UNION (EU)	957,052	1,033,608	-7.4	1,913,931	2,067,945	-7.4
EU14²	854,622	920,231	-7.1	1,702,149	1,838,313	-7.4
EU12³	102,430	113,377	-9.7	211,782	229,632	-7.8
ICELAND	694	800	-13.3	1,403	1,647	-14.8
NORWAY	10,346	11,106	-6.8	19,907	20,110	-1.0
SWITZERLAND	19,108	22,176	-13.8	37,896	43,107	-12.1
EFTA	30,148	34,082	-11.5	59,206	64,864	-8.7
UNITED KINGDOM	79,594	81,969	-2.9	228,873	242,982	-5.8
TOTAL (EU + EFTA + UK)	1,066,794	1,149,659	-7.2	2,202,010	2,375,791	-7.3
WESTERN EUROPE (EU14 + EFTA + UK)	964,364	1,036,282	-6.9	1,990,228	2,146,159	-7.3

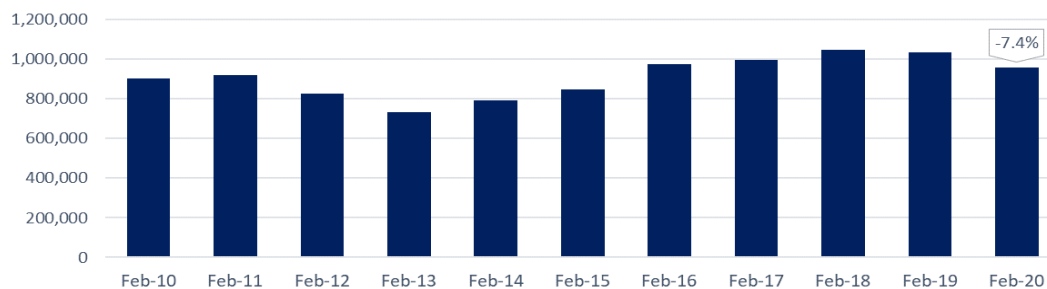
SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Data for Malta n.a.

³ Member States having joined the EU since 2004

² Member States before the 2004 enlargement

New passenger car registrations in the EU - month trend | 2010 – 2020



Next press release: Friday 17 April 2020

This information is available on the ACEA website: <http://www.acea.be>

PRESS RELEASE

PROVISIONAL

NEW PASSENGER CAR REGISTRATIONS BY MANUFACTURER EUROPEAN UNION

18/03/2020

	February					Jan-Feb				
	%Share ¹		Units		%Change	%Share ¹		Units		%Change
	'20	'19	2020	2019	20/19	'20	'19	2020	2019	20/19
VW Group	25.1	24.5	240,115	253,610	-5.3	25.9	24.6	495,250	509,504	-2.8
VOLKSWAGEN	11.2	11.6	106,755	119,858	-10.9	11.7	11.9	223,851	245,225	-8.7
SKODA	5.3	5.1	50,395	52,369	-3.8	5.4	5.1	103,526	105,842	-2.2
AUDI	4.6	4.6	44,431	47,388	-6.2	4.8	4.4	91,064	91,239	-0.2
SEAT	3.6	3.0	34,198	31,305	+9.2	3.5	3.0	67,585	61,604	+9.7
PORSCHE	0.4	0.2	4,063	2,465	+64.8	0.5	0.2	8,621	5,056	+70.5
OTHERS ²	0.0	0.0	273	225	+21.3	0.0	0.0	603	538	+12.1
PSA Group	17.6	17.9	168,737	185,225	-8.9	17.1	17.8	327,472	367,509	-10.9
PEUGEOT	7.5	7.2	71,306	74,896	-4.8	7.3	7.3	139,951	149,931	-6.7
CITROEN	5.0	4.9	47,669	50,137	-4.9	4.8	4.7	91,954	97,465	-5.7
OPEL/VAUXHALL	4.6	5.6	44,314	57,519	-23.0	4.5	5.5	85,542	114,404	-25.2
DS	0.6	0.3	5,448	2,673	+103.8	0.5	0.3	10,025	5,709	+75.6
RENAULT Group	10.5	11.3	100,261	117,010	-14.3	10.0	11.0	192,206	226,838	-15.3
RENAULT	7.4	7.4	70,997	76,259	-6.9	7.0	7.0	133,978	144,194	-7.1
DACIA	3.0	3.9	29,024	39,946	-27.3	3.0	3.9	57,754	81,122	-28.8
LADA	0.0	0.0	190	480	-60.4	0.0	0.0	376	794	-52.6
ALPINE	0.0	0.0	50	325	-84.6	0.0	0.0	98	728	-86.5
FCA Group	7.5	7.5	72,197	77,646	-7.0	7.1	7.1	136,428	146,389	-6.8
FIAT	5.5	5.0	52,449	51,663	+1.5	5.1	4.7	97,110	97,412	-0.3
JEEP	1.1	1.5	10,500	15,678	-33.0	1.1	1.3	20,467	27,298	-25.0
LANCIA/CHRYSLER	0.6	0.6	5,949	5,841	+1.8	0.6	0.6	12,209	12,468	-2.1
ALFA ROMEO	0.3	0.4	3,057	3,976	-23.1	0.3	0.4	6,091	8,280	-26.4
OTHERS ³	0.0	0.0	242	488	-50.4	0.0	0.0	551	931	-40.8
HYUNDAI Group	7.1	6.5	67,675	66,964	+1.1	7.0	6.5	134,769	133,666	+0.8
HYUNDAI	3.6	3.3	34,636	34,454	+0.5	3.7	3.5	70,958	71,979	-1.4
KIA	3.5	3.1	33,039	32,510	+1.6	3.3	3.0	63,811	61,687	+3.4
BMW Group	5.8	5.2	55,577	53,922	+3.1	6.1	5.4	116,926	112,129	+4.3
BMW	4.8	4.2	45,922	43,327	+6.0	5.1	4.4	97,209	90,303	+7.6
MINI	1.0	1.0	9,655	10,595	-8.9	1.0	1.1	19,717	21,826	-9.7
TOYOTA Group	5.6	4.7	53,850	48,277	+11.5	6.0	4.9	114,509	102,116	+12.1
TOYOTA	5.3	4.5	50,573	46,066	+9.8	5.6	4.7	107,769	97,131	+11.0
LEXUS	0.3	0.2	3,277	2,211	+48.2	0.4	0.2	6,740	4,985	+35.2
DAIMLER	5.4	5.8	52,031	59,577	-12.7	5.5	5.7	104,394	117,990	-11.5
MERCEDES	5.3	5.1	50,650	52,633	-3.8	5.3	5.0	102,278	104,327	-2.0
SMART	0.1	0.7	1,381	6,944	-80.1	0.1	0.7	2,116	13,663	-84.5
FORD	4.9	5.6	46,496	57,950	-19.8	4.8	4.5	92,736	92,033	+0.8
NISSAN	2.6	2.5	24,611	26,337	-6.6	2.5	2.4	47,669	50,154	-5.0
VOLVO CAR CORP.	2.1	1.9	19,947	20,004	-0.3	1.9	2.0	37,283	41,177	-9.5
MAZDA	1.1	1.4	10,180	14,590	-30.2	1.1	1.5	21,098	30,247	-30.2
MITSUBISHI	1.0	1.0	9,845	10,193	-3.4	1.0	0.9	19,222	19,455	-1.2
JAGUAR LAND ROVER Group	0.8	0.9	7,805	9,662	-19.2	0.8	0.9	14,914	17,818	-16.3
LAND ROVER	0.6	0.6	5,371	6,166	-12.9	0.6	0.6	10,577	11,457	-7.7
JAGUAR	0.3	0.3	2,434	3,496	-30.4	0.2	0.3	4,337	6,361	-31.8
HONDA	0.5	0.7	4,748	6,737	-29.5	0.5	0.6	9,671	12,787	-24.4

SOURCE: ACEA MEMBERS

¹ ACEA estimation based on total by market

² Includes Bentley, Lamborghini and Bugatti

³ Includes Dodge and Maserati

PRESS RELEASE

PROVISIONAL

NEW PASSENGER CAR REGISTRATIONS BY MANUFACTURER EUROPEAN UNION + EFTA + UK

18/03/2020

	February					Jan-Feb				
	%Share ¹		Units		%Change	%Share ¹		Units		%Change
	'20	'19	2020	2019	20/19	'20	'19	2020	2019	20/19
VW Group	25.2	24.5	269,242	281,712	-4.4	25.8	24.4	567,136	579,685	-2.2
VOLKSWAGEN	11.2	11.5	119,281	132,136	-9.7	11.5	11.6	252,858	274,936	-8.0
SKODA	5.2	5.0	55,734	57,823	-3.6	5.3	5.0	115,720	118,821	-2.6
AUDI	4.8	4.7	51,095	53,557	-4.6	5.0	4.5	109,508	107,398	+2.0
SEAT	3.6	3.1	38,068	35,109	+8.4	3.5	3.0	77,856	71,607	+8.7
PORSCHE	0.4	0.2	4,666	2,751	+69.6	0.5	0.3	10,207	6,066	+68.3
OTHERS ²	0.0	0.0	398	336	+18.5	0.0	0.0	987	857	+15.2
PSA Group	17.0	17.3	181,439	198,336	-8.5	16.3	17.0	359,267	405,002	-11.3
PEUGEOT	7.1	6.9	75,291	79,201	-4.9	6.8	6.8	149,598	161,030	-7.1
OPEL/VAUXHALL	4.7	5.5	50,111	63,340	-20.9	4.6	5.6	101,104	133,091	-24.0
CITROEN	4.7	4.6	50,309	53,021	-5.1	4.4	4.4	97,909	104,743	-6.5
DS	0.5	0.2	5,728	2,774	+106.5	0.5	0.3	10,656	6,138	+73.6
RENAULT Group	9.8	10.6	104,259	121,613	-14.3	9.2	10.1	202,337	238,886	-15.3
RENAULT	6.9	6.9	73,622	79,222	-7.1	6.4	6.4	140,985	151,360	-6.9
DACIA	2.8	3.6	30,386	41,558	-26.9	2.8	3.6	60,848	85,951	-29.2
LADA	0.0	0.0	190	480	-60.4	0.0	0.0	376	794	-52.6
ALPINE	0.0	0.0	61	353	-82.7	0.0	0.0	128	781	-83.6
HYUNDAI Group	7.0	6.5	75,195	74,963	+0.3	7.0	6.6	154,696	157,663	-1.9
HYUNDAI	3.6	3.4	38,307	38,518	-0.5	3.6	3.5	79,877	83,178	-4.0
KIA	3.5	3.2	36,888	36,445	+1.2	3.4	3.1	74,819	74,485	+0.4
BMW Group	6.3	5.7	67,218	65,814	+2.1	6.5	5.9	144,223	139,911	+3.1
BMW	5.2	4.6	55,095	52,942	+4.1	5.4	4.7	119,306	112,113	+6.4
MINI	1.1	1.1	12,123	12,872	-5.8	1.1	1.2	24,917	27,798	-10.4
FCA Group	7.0	7.0	74,852	80,429	-6.9	6.5	6.4	142,971	153,123	-6.6
FIAT	5.1	4.6	54,229	53,385	+1.6	4.6	4.3	101,463	101,639	-0.2
JEEP	1.0	1.4	10,990	16,304	-32.6	1.0	1.2	21,805	28,665	-23.9
LANCIA/CHRYSLER	0.6	0.5	5,950	5,843	+1.8	0.6	0.5	12,210	12,474	-2.1
ALFA ROMEO	0.3	0.4	3,405	4,337	-21.5	0.3	0.4	6,804	9,223	-26.2
OTHERS ³	0.0	0.0	278	560	-50.4	0.0	0.0	689	1,122	-38.6
TOYOTA Group	5.6	4.6	60,045	53,273	+12.7	6.0	5.0	132,238	118,586	+11.5
TOYOTA	5.3	4.4	56,210	50,725	+10.8	5.6	4.7	123,377	112,142	+10.0
LEXUS	0.4	0.2	3,835	2,548	+50.5	0.4	0.3	8,861	6,444	+37.5
DAIMLER	5.6	6.0	60,265	68,426	-11.9	5.7	6.0	126,154	141,753	-11.0
MERCEDES	5.5	5.3	58,775	61,086	-3.8	5.6	5.3	123,795	127,059	-2.6
SMART	0.1	0.6	1,490	7,340	-79.7	0.1	0.6	2,359	14,694	-83.9
FORD	5.2	6.0	55,497	69,393	-20.0	5.4	5.0	118,480	117,777	+0.6
NISSAN	2.7	2.6	28,275	29,825	-5.2	2.7	2.6	60,344	61,833	-2.4
VOLVO CAR CORP.	2.2	2.0	23,135	23,021	+0.5	2.1	2.1	46,239	50,093	-7.7
JAGUAR LAND ROVER Group	1.1	1.2	11,478	13,267	-13.5	1.2	1.3	26,916	29,727	-9.5
LAND ROVER	0.7	0.7	7,895	8,072	-2.2	0.9	0.8	18,989	19,372	-2.0
JAGUAR	0.3	0.5	3,583	5,195	-31.0	0.4	0.4	7,927	10,355	-23.4
MAZDA	1.1	1.5	11,602	16,735	-30.7	1.1	1.5	25,000	35,710	-30.0
MITSUBISHI	1.0	1.0	10,966	11,866	-7.6	1.0	1.0	22,382	23,141	-3.3
HONDA	0.6	0.8	6,660	8,966	-25.7	0.7	0.8	14,871	19,117	-22.2

SOURCE: ACEA MEMBERS

¹ ACEA estimation based on total by market

² Includes Bentley, Lamborghini and Bugatti

³ Includes Dodge and Maserati

P R E S S R E L E A S E

PROVISIONAL

NEW PASSENGER CAR REGISTRATIONS BY MANUFACTURER WESTERN EUROPE (EU14 + EFTA + UK)

18/03/2020

	February					Jan-Feb				
	%Share ¹		Units		%Change	%Share ¹		Units		%Change
	'20	'19	2020	2019	20/19	'20	'19	2020	2019	20/19
VW Group	24.7	24.0	237,896	248,610	-4.3	25.1	23.8	498,918	511,394	-2.4
VOLKSWAGEN	11.4	11.7	109,744	121,020	-9.3	11.6	11.7	230,800	251,081	-8.1
AUDI	5.1	5.0	48,772	51,539	-5.4	5.3	4.8	104,885	103,535	+1.3
SKODA	4.0	3.9	38,802	40,363	-3.9	4.0	3.9	79,203	82,668	-4.2
SEAT	3.7	3.2	35,843	32,751	+9.4	3.7	3.1	73,459	67,495	+8.8
PORSCHE	0.5	0.3	4,375	2,627	+66.5	0.5	0.3	9,653	5,824	+65.7
OTHERS ²	0.0	0.0	360	310	+16.1	0.0	0.0	918	791	+16.1
PSA Group	17.8	17.9	171,701	185,540	-7.5	17.1	17.7	340,871	379,566	-10.2
PEUGEOT	7.4	7.3	71,478	75,195	-4.9	7.2	7.1	142,370	152,974	-6.9
OPEL/VAUXHALL	4.9	5.5	46,923	57,235	-18.0	4.8	5.6	95,274	121,039	-21.3
CITROEN	4.9	4.9	47,623	50,361	-5.4	4.7	4.6	92,696	99,489	-6.8
DS	0.6	0.3	5,677	2,749	+106.5	0.5	0.3	10,531	6,064	+73.7
RENAULT Group	9.5	10.2	91,950	105,739	-13.0	9.0	9.7	179,946	209,248	-14.0
RENAULT	7.1	7.0	68,582	72,620	-5.6	6.6	6.5	131,139	139,148	-5.8
DACIA	2.4	3.1	23,121	32,535	-28.9	2.4	3.2	48,319	68,916	-29.9
LADA	0.0	0.0	187	235	-20.4	0.0	0.0	364	408	-10.8
ALPINE	0.0	0.0	60	349	-82.8	0.0	0.0	124	776	-84.0
BMW Group	6.6	6.0	63,902	62,624	+2.0	6.9	6.2	137,158	133,442	+2.8
BMW	5.4	4.8	52,107	50,064	+4.1	5.7	5.0	112,885	106,248	+6.2
MINI	1.2	1.2	11,795	12,560	-6.1	1.2	1.3	24,273	27,194	-10.7
HYUNDAI Group	6.6	6.2	63,383	63,943	-0.9	6.6	6.3	131,732	135,995	-3.1
HYUNDAI	3.3	3.2	31,994	32,655	-2.0	3.4	3.3	67,158	71,203	-5.7
KIA	3.3	3.0	31,389	31,288	+0.3	3.2	3.0	64,574	64,792	-0.3
FCA Group	7.1	7.3	68,786	75,486	-8.9	6.6	6.7	131,204	143,566	-8.6
FIAT	5.1	4.8	49,517	49,866	-0.7	4.6	4.4	92,130	94,791	-2.8
JEEP	1.0	1.5	9,820	15,099	-35.0	1.0	1.2	19,762	26,418	-25.2
LANCIA/CHRYSLER	0.6	0.6	5,949	5,842	+1.8	0.6	0.6	12,208	12,469	-2.1
ALFA ROMEO	0.3	0.4	3,233	4,137	-21.9	0.3	0.4	6,440	8,824	-27.0
OTHERS ³	0.0	0.1	267	542	-50.7	0.0	0.0	664	1,064	-37.6
DAIMLER	5.9	6.3	56,921	65,483	-13.1	6.0	6.4	119,657	136,317	-12.2
MERCEDES	5.8	5.6	55,464	58,199	-4.7	5.9	5.7	117,359	121,730	-3.6
SMART	0.2	0.7	1,457	7,284	-80.0	0.1	0.7	2,298	14,587	-84.2
FORD	5.4	6.2	51,807	64,141	-19.2	5.6	5.2	111,459	111,149	+0.3
TOYOTA Group	5.2	4.3	49,732	44,561	+11.6	5.5	4.7	109,324	100,694	+8.6
TOYOTA	4.8	4.1	46,538	42,412	+9.7	5.1	4.4	101,756	95,313	+6.8
LEXUS	0.3	0.2	3,194	2,149	+48.6	0.4	0.3	7,568	5,381	+40.6
NISSAN	2.7	2.6	26,093	27,373	-4.7	2.8	2.7	55,955	57,209	-2.2
VOLVO CAR CORP.	2.2	2.1	21,127	21,367	-1.1	2.2	2.2	43,065	47,209	-8.8
JAGUAR LAND ROVER Group	1.1	1.2	10,916	12,696	-14.0	1.3	1.3	25,813	28,716	-10.1
LAND ROVER	0.8	0.7	7,465	7,662	-2.6	0.9	0.9	18,182	18,640	-2.5
JAGUAR	0.4	0.5	3,451	5,034	-31.4	0.4	0.5	7,631	10,076	-24.3
MAZDA	1.1	1.4	10,304	14,664	-29.7	1.1	1.5	22,507	31,261	-28.0
MITSUBISHI	1.0	1.0	9,986	10,778	-7.3	1.0	1.0	20,477	21,116	-3.0
HONDA	0.6	0.7	5,619	7,463	-24.7	0.6	0.8	12,521	16,214	-22.8

SOURCE: ACEA MEMBERS

¹ ACEA estimation based on total by market

² Includes Bentley, Lamborghini and Bugatti

³ Includes Dodge and Maserati