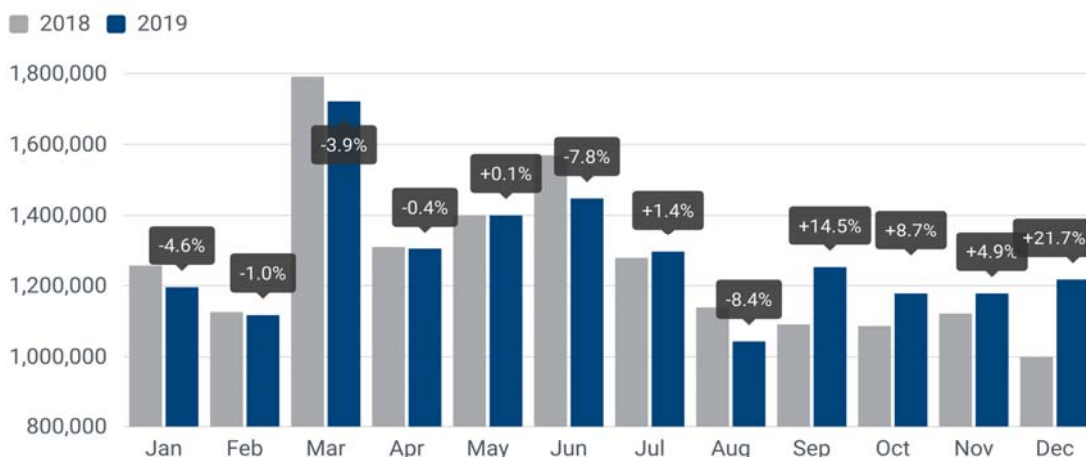


**PRESS EMBARGO: 8.00 AM (7.00 AM GMT), 16 January 2020**

## NEW PASSENGER CAR REGISTRATIONS EUROPEAN UNION<sup>1</sup>



### Passenger car registrations: +1.2% in 2019; +21.7% in December

**In December 2019**, EU passenger car demand grew for the fourth month in a row (+21.7%), marking the highest December total on record to date. This was partially the result of a low base of comparison, as registrations fell by 8.4% in December 2018. However, specific market changes also contributed to this exceptional growth. A surge in car sales was observed in France (+27.7%) and Sweden (+109.3%), as both countries announced significant changes to the bonus-malus component of CO<sub>2</sub>-based taxation for 2020, while the Netherlands (+113.9%) decided to increase taxation of electric company cars from 4% to 8% as from January 2020. As a result, all EU countries – including the five big markets – posted solid growth rates in December.

**Overall in 2019**, new-car registrations increased by 1.2% across the European Union, reaching more than 15.3 million units in total and marking the sixth consecutive year of growth. The year started on weak footing due to the lasting impact of the introduction of the WLTP test in September 2018. Yet, the final quarter of 2019, and December in particular, pushed the full-year performance of the EU market into positive territory. Looking at the five major EU markets, Germany (+5.0%) recorded the largest increase last year, followed by France (+1.9%) and Italy (+0.3%). By contrast, both Spain (-4.8%) and the United Kingdom (-2.4%) saw demand fall in 2019.

<sup>1</sup> Data for Malta not available on a monthly basis

# PRESS RELEASE

**PRESS EMBARGO FOR ALL DATA:  
8.00 AM (7.00 AM GMT), 16 January 2020**

## PROVISIONAL NEW PASSENGER CAR REGISTRATIONS BY MARKET EUROPEAN UNION<sup>1</sup> + EFTA

16/01/2020

|                       | December<br>2019 | December<br>2018 | %Change<br>19/18 | Jan-Dec<br>2019   | Jan-Dec<br>2018   | %Change<br>19/18 |
|-----------------------|------------------|------------------|------------------|-------------------|-------------------|------------------|
| AUSTRIA               | 22,682           | 19,193           | +18.2            | 329,363           | 341,068           | -3.4             |
| BELGIUM               | 33,467           | 23,197           | +44.3            | 550,003           | 549,632           | +0.1             |
| BULGARIA              | 2,860            | 2,559            | +11.8            | 35,371            | 34,332            | +3.0             |
| CROATIA               | 4,061            | 2,349            | +72.9            | 62,975            | 59,856            | +5.2             |
| CYPRUS                | 838              | 675              | +24.1            | 12,220            | 12,956            | -5.7             |
| CZECH REPUBLIC        | 18,707           | 14,666           | +27.6            | 249,915           | 261,437           | -4.4             |
| DENMARK               | 15,495           | 13,908           | +11.4            | 225,594           | 218,483           | +3.3             |
| ESTONIA               | 1,886            | 1,113            | +69.5            | 26,589            | 25,387            | +4.7             |
| FINLAND               | 8,213            | 6,164            | +33.2            | 114,199           | 120,505           | -5.2             |
| FRANCE                | 211,194          | 165,390          | +27.7            | 2,214,279         | 2,173,481         | +1.9             |
| GERMANY               | 283,380          | 237,058          | +19.5            | 3,607,258         | 3,435,778         | +5.0             |
| GREECE                | 6,598            | 5,337            | +23.6            | 114,110           | 103,431           | +10.3            |
| HUNGARY               | 16,139           | 9,685            | +66.6            | 157,900           | 136,594           | +15.6            |
| IRELAND               | 224              | 142              | +57.7            | 117,100           | 125,671           | -6.8             |
| ITALY                 | 140,075          | 124,535          | +12.5            | 1,916,320         | 1,910,701         | +0.3             |
| LATVIA                | 1,260            | 1,071            | +17.6            | 18,235            | 16,879            | +8.0             |
| LITHUANIA             | 3,268            | 2,449            | +33.4            | 46,461            | 32,441            | +43.2            |
| LUXEMBOURG            | 3,127            | 2,615            | +19.6            | 55,008            | 52,811            | +4.2             |
| NETHERLANDS           | 42,436           | 19,842           | +113.9           | 446,114           | 443,530           | +0.6             |
| POLAND                | 52,499           | 45,390           | +15.7            | 555,598           | 531,889           | +4.5             |
| PORTUGAL              | 17,726           | 16,181           | +9.5             | 223,799           | 228,327           | -2.0             |
| ROMANIA               | 13,773           | 9,285            | +48.3            | 161,562           | 130,919           | +23.4            |
| SLOVAKIA              | 7,714            | 5,965            | +29.3            | 101,568           | 98,080            | +3.6             |
| SLOVENIA              | 4,475            | 3,643            | +22.8            | 73,211            | 72,835            | +0.5             |
| SPAIN                 | 105,853          | 99,290           | +6.6             | 1,258,260         | 1,321,437         | -4.8             |
| SWEDEN                | 48,129           | 23,000           | +109.3           | 356,036           | 353,729           | +0.7             |
| UNITED KINGDOM        | 148,997          | 144,089          | +3.4             | 2,311,140         | 2,367,147         | -2.4             |
| <b>EUROPEAN UNION</b> | <b>1,215,076</b> | <b>998,791</b>   | <b>+21.7</b>     | <b>15,340,188</b> | <b>15,159,336</b> | <b>+1.2</b>      |
| EU15 <sup>2</sup>     | 1,087,596        | 899,941          | +20.9            | 13,838,583        | 13,745,731        | +0.7             |
| EU12 <sup>3</sup>     | 127,480          | 98,850           | +29.0            | 1,501,605         | 1,413,605         | +6.2             |
| ICELAND               | 587              | 481              | +22.0            | 11,717            | 17,967            | -34.8            |
| NORWAY                | 11,254           | 12,461           | -9.7             | 142,381           | 147,929           | -3.8             |
| SWITZERLAND           | 34,825           | 27,539           | +26.5            | 311,466           | 299,716           | +3.9             |
| EFTA                  | 46,666           | 40,481           | +15.3            | 465,564           | 465,612           | -0.01            |
| <b>EU + EFTA</b>      | <b>1,261,742</b> | <b>1,039,272</b> | <b>+21.4</b>     | <b>15,805,752</b> | <b>15,624,948</b> | <b>+1.2</b>      |
| <b>EU15 + EFTA</b>    | <b>1,134,262</b> | <b>940,422</b>   | <b>+20.6</b>     | <b>14,304,147</b> | <b>14,211,343</b> | <b>+0.7</b>      |

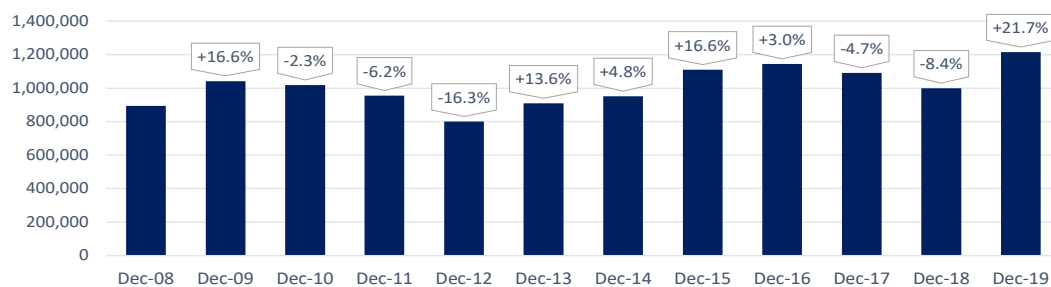
SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

<sup>1</sup> Data for Malta n.a.

<sup>3</sup> Member States having joined the EU since 2004.

<sup>2</sup> Member States before the 2004 enlargement

New passenger car registrations in the EU - month trend | 2008-2019



Next press release: Tuesday 18 February 2020

This information is available on the ACEA website: <http://www.acea.be>

# PRESS RELEASE

## PROVISIONAL

### NEW PASSENGER CAR REGISTRATIONS BY MANUFACTURER EUROPEAN UNION

16/01/2020

|                                | December            |             |                |                |              | Jan-Dec             |             |                  |                  |              |
|--------------------------------|---------------------|-------------|----------------|----------------|--------------|---------------------|-------------|------------------|------------------|--------------|
|                                | %Share <sup>1</sup> |             | Units          |                | %Change      | %Share <sup>1</sup> |             | Units            |                  | %Change      |
|                                | '19                 | '18         | 2019           | 2018           | 19/18        | '19                 | '18         | 2019             | 2018             | 19/18        |
| <b>VW Group</b>                | <b>22.9</b>         | <b>23.0</b> | <b>277,930</b> | <b>229,491</b> | <b>+21.1</b> | <b>24.3</b>         | <b>23.9</b> | <b>3,735,099</b> | <b>3,622,886</b> | <b>+3.1</b>  |
| VOLKSWAGEN                     | 10.7                | 11.5        | 129,408        | 114,453        | +13.1        | 11.2                | 11.3        | 1,715,366        | 1,710,252        | +0.3         |
| SKODA                          | 4.5                 | 4.5         | 54,596         | 44,611         | +22.4        | 4.8                 | 4.6         | 730,218          | 700,888          | +4.2         |
| AUDI                           | 4.5                 | 4.2         | 55,064         | 42,274         | +30.3        | 4.7                 | 4.6         | 716,780          | 700,433          | +2.3         |
| SEAT                           | 2.6                 | 2.4         | 31,754         | 23,663         | +34.2        | 3.2                 | 2.9         | 492,356          | 440,451          | +11.8        |
| PORSCHE                        | 0.6                 | 0.4         | 6,714          | 4,193          | +60.1        | 0.5                 | 0.4         | 75,149           | 66,192           | +13.5        |
| OTHERS <sup>2</sup>            | 0.0                 | 0.0         | 394            | 297            | +32.7        | 0.0                 | 0.0         | 5,230            | 4,670            | +12.0        |
| <b>PSA Group</b>               | <b>12.7</b>         | <b>15.8</b> | <b>154,047</b> | <b>157,567</b> | <b>-2.2</b>  | <b>15.9</b>         | <b>16.2</b> | <b>2,433,781</b> | <b>2,460,302</b> | <b>-1.1</b>  |
| PEUGEOT                        | 5.9                 | 6.3         | 71,201         | 62,678         | +13.6        | 6.2                 | 6.3         | 952,358          | 956,275          | -0.4         |
| OPEL/VAUXHALL                  | 2.9                 | 5.4         | 34,847         | 53,669         | -35.1        | 5.2                 | 5.7         | 803,261          | 869,437          | -7.6         |
| CITROEN                        | 3.5                 | 3.8         | 42,793         | 38,086         | +12.4        | 4.1                 | 3.9         | 629,007          | 589,973          | +6.6         |
| DS                             | 0.4                 | 0.3         | 5,206          | 3,134          | +66.1        | 0.3                 | 0.3         | 49,155           | 44,617           | +10.2        |
| <b>RENAULT Group</b>           | <b>11.9</b>         | <b>11.8</b> | <b>144,835</b> | <b>117,634</b> | <b>+23.1</b> | <b>10.6</b>         | <b>10.6</b> | <b>1,631,512</b> | <b>1,613,549</b> | <b>+1.1</b>  |
| RENAULT                        | 7.8                 | 7.8         | 95,104         | 77,580         | +22.6        | 6.8                 | 7.2         | 1,049,498        | 1,087,686        | -3.5         |
| DACIA                          | 4.0                 | 4.0         | 48,888         | 39,571         | +23.5        | 3.7                 | 3.4         | 572,813          | 518,913          | +10.4        |
| LADA                           | 0.0                 | 0.0         | 431            | 271            | +59.0        | 0.0                 | 0.0         | 4,954            | 5,149            | -3.8         |
| ALPINE                         | 0.0                 | 0.0         | 412            | 212            | +94.3        | 0.0                 | 0.0         | 4,247            | 1,801            | +135.8       |
| <b>HYUNDAI Group</b>           | <b>6.2</b>          | <b>6.4</b>  | <b>75,863</b>  | <b>64,273</b>  | <b>+18.0</b> | <b>6.8</b>          | <b>6.7</b>  | <b>1,039,999</b> | <b>1,011,452</b> | <b>+2.8</b>  |
| HYUNDAI                        | 3.5                 | 3.4         | 42,655         | 34,357         | +24.2        | 3.6                 | 3.5         | 546,100          | 527,772          | +3.5         |
| KIA                            | 2.7                 | 3.0         | 33,208         | 29,916         | +11.0        | 3.2                 | 3.2         | 493,899          | 483,680          | +2.1         |
| <b>BMW Group</b>               | <b>7.6</b>          | <b>8.0</b>  | <b>92,861</b>  | <b>79,776</b>  | <b>+16.4</b> | <b>6.6</b>          | <b>6.5</b>  | <b>1,006,632</b> | <b>989,900</b>   | <b>+1.7</b>  |
| BMW                            | 6.1                 | 6.1         | 73,842         | 60,878         | +21.3        | 5.2                 | 5.1         | 795,474          | 778,552          | +2.2         |
| MINI                           | 1.6                 | 1.9         | 19,019         | 18,898         | +0.6         | 1.4                 | 1.4         | 211,158          | 211,348          | -0.1         |
| <b>DAIMLER</b>                 | <b>7.1</b>          | <b>7.3</b>  | <b>86,562</b>  | <b>72,448</b>  | <b>+19.5</b> | <b>6.4</b>          | <b>6.2</b>  | <b>984,781</b>   | <b>935,057</b>   | <b>+5.3</b>  |
| MERCEDES                       | 5.9                 | 6.6         | 71,318         | 65,729         | +8.5         | 5.7                 | 5.5         | 872,014          | 838,358          | +4.0         |
| SMART                          | 1.3                 | 0.7         | 15,244         | 6,719          | +126.9       | 0.7                 | 0.6         | 112,767          | 96,699           | +16.6        |
| <b>FORD</b>                    | <b>6.1</b>          | <b>6.2</b>  | <b>74,049</b>  | <b>61,975</b>  | <b>+19.5</b> | <b>6.2</b>          | <b>6.3</b>  | <b>948,057</b>   | <b>960,136</b>   | <b>-1.3</b>  |
| <b>FCA Group</b>               | <b>5.6</b>          | <b>6.0</b>  | <b>67,944</b>  | <b>59,721</b>  | <b>+13.8</b> | <b>6.1</b>          | <b>6.6</b>  | <b>928,873</b>   | <b>1,001,864</b> | <b>-7.3</b>  |
| FIAT                           | 4.0                 | 3.9         | 48,581         | 38,712         | +25.5        | 4.2                 | 4.6         | 651,080          | 701,750          | -7.2         |
| JEEP                           | 0.9                 | 1.2         | 11,128         | 12,229         | -9.0         | 1.1                 | 1.1         | 161,835          | 163,602          | -1.1         |
| LANCIA/CHRYSLER                | 0.3                 | 0.4         | 3,925          | 4,362          | -10.0        | 0.4                 | 0.3         | 58,903           | 48,806           | +20.7        |
| ALFA ROMEO                     | 0.3                 | 0.4         | 3,896          | 3,873          | +0.6         | 0.3                 | 0.5         | 50,830           | 78,946           | -35.6        |
| OTHERS <sup>3</sup>            | 0.0                 | 0.1         | 414            | 545            | -24.0        | 0.0                 | 0.1         | 6,225            | 8,760            | -28.9        |
| <b>TOYOTA Group</b>            | <b>4.4</b>          | <b>4.4</b>  | <b>53,115</b>  | <b>43,650</b>  | <b>+21.7</b> | <b>5.0</b>          | <b>4.8</b>  | <b>767,903</b>   | <b>731,976</b>   | <b>+4.9</b>  |
| TOYOTA                         | 4.0                 | 4.0         | 48,510         | 40,312         | +20.3        | 4.7                 | 4.5         | 713,773          | 686,917          | +3.9         |
| LEXUS                          | 0.4                 | 0.3         | 4,605          | 3,338          | +38.0        | 0.4                 | 0.3         | 54,130           | 45,059           | +20.1        |
| <b>NISSAN</b>                  | <b>2.6</b>          | <b>2.6</b>  | <b>32,082</b>  | <b>25,753</b>  | <b>+24.6</b> | <b>2.5</b>          | <b>3.1</b>  | <b>380,982</b>   | <b>473,813</b>   | <b>-19.6</b> |
| <b>VOLVO CAR CORP.</b>         | <b>2.7</b>          | <b>2.6</b>  | <b>33,086</b>  | <b>25,603</b>  | <b>+29.2</b> | <b>2.1</b>          | <b>2.0</b>  | <b>323,293</b>   | <b>300,702</b>   | <b>+7.5</b>  |
| <b>MAZDA</b>                   | <b>2.2</b>          | <b>1.5</b>  | <b>26,676</b>  | <b>15,367</b>  | <b>+73.6</b> | <b>1.6</b>          | <b>1.5</b>  | <b>246,788</b>   | <b>223,782</b>   | <b>+10.3</b> |
| <b>JAGUAR LAND ROVER Group</b> | <b>1.4</b>          | <b>1.7</b>  | <b>16,726</b>  | <b>17,303</b>  | <b>-3.3</b>  | <b>1.4</b>          | <b>1.5</b>  | <b>218,987</b>   | <b>229,250</b>   | <b>-4.5</b>  |
| LAND ROVER                     | 1.0                 | 1.1         | 11,554         | 10,667         | +8.3         | 1.0                 | 1.0         | 147,357          | 148,790          | -1.0         |
| JAGUAR                         | 0.4                 | 0.7         | 5,172          | 6,636          | -22.1        | 0.5                 | 0.5         | 71,630           | 80,460           | -11.0        |
| <b>MINISUBISHI</b>             | <b>0.7</b>          | <b>0.9</b>  | <b>8,636</b>   | <b>8,699</b>   | <b>-0.7</b>  | <b>0.9</b>          | <b>0.9</b>  | <b>138,003</b>   | <b>133,438</b>   | <b>+3.4</b>  |
| <b>HONDA</b>                   | <b>0.8</b>          | <b>0.8</b>  | <b>9,575</b>   | <b>7,729</b>   | <b>+23.9</b> | <b>0.8</b>          | <b>0.9</b>  | <b>116,945</b>   | <b>130,638</b>   | <b>-10.5</b> |

SOURCE: ACEA MEMBERS

<sup>1</sup> ACEA estimation based on total by market

<sup>2</sup> Includes Bentley, Lamborghini and Bugatti

<sup>3</sup> Includes Dodge and Maserati

# PRESS RELEASE

## PROVISIONAL

### NEW PASSENGER CAR REGISTRATIONS BY MANUFACTURER EUROPEAN UNION + EFTA

16/01/2020

|                                | December            |             |                |                |              | Jan-Dec             |             |                  |                  |              |
|--------------------------------|---------------------|-------------|----------------|----------------|--------------|---------------------|-------------|------------------|------------------|--------------|
|                                | %Share <sup>1</sup> |             | Units          |                | %Change      | %Share <sup>1</sup> |             | Units            |                  | %Change      |
|                                | '19                 | '18         | 2019           | 2018           | 19/18        | '19                 | '18         | 2019             | 2018             | 19/18        |
| <b>VW Group</b>                | <b>23.1</b>         | <b>23.1</b> | <b>291,748</b> | <b>240,568</b> | <b>+21.3</b> | <b>24.5</b>         | <b>24.0</b> | <b>3,866,779</b> | <b>3,744,367</b> | <b>+3.3</b>  |
| VOLKSWAGEN                     | 10.7                | 11.5        | 134,629        | 119,467        | +12.7        | 11.2                | 11.3        | 1,769,482        | 1,764,329        | +0.3         |
| SKODA                          | 4.6                 | 4.6         | 58,120         | 47,422         | +22.6        | 4.8                 | 4.7         | 761,761          | 728,443          | +4.6         |
| AUDI                           | 4.6                 | 4.3         | 58,069         | 44,302         | +31.1        | 4.7                 | 4.6         | 743,042          | 723,922          | +2.6         |
| SEAT                           | 2.6                 | 2.4         | 33,255         | 24,587         | +35.3        | 3.2                 | 2.9         | 507,149          | 452,071          | +12.2        |
| PORSCHE                        | 0.6                 | 0.4         | 7,259          | 4,462          | +62.7        | 0.5                 | 0.5         | 79,624           | 70,557           | +12.9        |
| OTHERS <sup>2</sup>            | 0.0                 | 0.0         | 416            | 328            | +26.8        | 0.0                 | 0.0         | 5,721            | 5,045            | +13.4        |
| <b>PSA Group</b>               | <b>12.4</b>         | <b>15.4</b> | <b>156,204</b> | <b>160,522</b> | <b>-2.7</b>  | <b>15.6</b>         | <b>16.0</b> | <b>2,467,258</b> | <b>2,499,973</b> | <b>-1.3</b>  |
| PEUGEOT                        | 5.7                 | 6.1         | 72,119         | 63,775         | +13.1        | 6.1                 | 6.2         | 964,937          | 971,456          | -0.7         |
| OPEL/VAUXHALL                  | 2.8                 | 5.3         | 35,667         | 54,909         | -35.0        | 5.2                 | 5.7         | 815,683          | 884,799          | -7.8         |
| CITROEN                        | 3.4                 | 3.7         | 43,183         | 38,637         | +11.8        | 4.0                 | 3.8         | 636,843          | 598,279          | +6.4         |
| DS                             | 0.4                 | 0.3         | 5,235          | 3,201          | +63.5        | 0.3                 | 0.3         | 49,795           | 45,439           | +9.6         |
| <b>RENAULT Group</b>           | <b>11.6</b>         | <b>11.5</b> | <b>146,902</b> | <b>119,567</b> | <b>+22.9</b> | <b>10.5</b>         | <b>10.5</b> | <b>1,654,887</b> | <b>1,640,296</b> | <b>+0.9</b>  |
| RENAULT                        | 7.7                 | 7.6         | 96,549         | 78,896         | +22.4        | 6.7                 | 7.1         | 1,063,957        | 1,105,119        | -3.7         |
| DACIA                          | 3.9                 | 3.9         | 49,504         | 40,165         | +23.3        | 3.7                 | 3.4         | 581,543          | 528,073          | +10.1        |
| LADA                           | 0.0                 | 0.0         | 431            | 274            | +57.3        | 0.0                 | 0.0         | 4,956            | 5,158            | -3.9         |
| ALPINE                         | 0.0                 | 0.0         | 418            | 232            | +80.2        | 0.0                 | 0.0         | 4,431            | 1,946            | +127.7       |
| <b>HYUNDAI Group</b>           | <b>6.2</b>          | <b>6.4</b>  | <b>77,973</b>  | <b>66,600</b>  | <b>+17.1</b> | <b>6.7</b>          | <b>6.6</b>  | <b>1,065,859</b> | <b>1,036,709</b> | <b>+2.8</b>  |
| HYUNDAI                        | 3.5                 | 3.4         | 44,251         | 35,725         | +23.9        | 3.6                 | 3.5         | 563,018          | 542,405          | +3.8         |
| KIA                            | 2.7                 | 3.0         | 33,722         | 30,875         | +9.2         | 3.2                 | 3.2         | 502,841          | 494,304          | +1.7         |
| <b>BMW Group</b>               | <b>7.7</b>          | <b>8.1</b>  | <b>97,206</b>  | <b>83,880</b>  | <b>+15.9</b> | <b>6.6</b>          | <b>6.6</b>  | <b>1,048,047</b> | <b>1,033,433</b> | <b>+1.4</b>  |
| BMW                            | 6.2                 | 6.2         | 77,602         | 64,404         | +20.5        | 5.3                 | 5.2         | 830,862          | 815,388          | +1.9         |
| MINI                           | 1.6                 | 1.9         | 19,604         | 19,476         | +0.7         | 1.4                 | 1.4         | 217,185          | 218,045          | -0.4         |
| <b>DAIMLER</b>                 | <b>7.1</b>          | <b>7.3</b>  | <b>89,842</b>  | <b>75,914</b>  | <b>+18.3</b> | <b>6.4</b>          | <b>6.2</b>  | <b>1,016,655</b> | <b>970,187</b>   | <b>+4.8</b>  |
| MERCEDES                       | 5.9                 | 6.6         | 74,512         | 69,039         | +7.9         | 5.7                 | 5.6         | 902,039          | 871,221          | +3.5         |
| SMART                          | 1.2                 | 0.7         | 15,330         | 6,875          | +123.0       | 0.7                 | 0.6         | 114,616          | 98,966           | +15.8        |
| <b>FORD</b>                    | <b>6.0</b>          | <b>6.1</b>  | <b>75,891</b>  | <b>63,375</b>  | <b>+19.7</b> | <b>6.1</b>          | <b>6.3</b>  | <b>965,070</b>   | <b>979,599</b>   | <b>-1.5</b>  |
| <b>FCA Group</b>               | <b>5.5</b>          | <b>5.9</b>  | <b>69,431</b>  | <b>61,035</b>  | <b>+13.8</b> | <b>6.0</b>          | <b>6.5</b>  | <b>946,571</b>   | <b>1,021,205</b> | <b>-7.3</b>  |
| FIAT                           | 3.9                 | 3.8         | 49,256         | 39,270         | +25.4        | 4.2                 | 4.6         | 659,622          | 711,145          | -7.2         |
| JEEP                           | 0.9                 | 1.2         | 11,615         | 12,627         | -8.0         | 1.1                 | 1.1         | 167,118          | 168,652          | -0.9         |
| LANCIA/CHRYSLER                | 0.3                 | 0.4         | 3,927          | 4,379          | -10.3        | 0.4                 | 0.3         | 58,938           | 48,859           | +20.6        |
| ALFA ROMEO                     | 0.3                 | 0.4         | 4,140          | 4,100          | +1.0         | 0.3                 | 0.5         | 53,876           | 82,943           | -35.0        |
| OTHERS <sup>3</sup>            | 0.0                 | 0.1         | 493            | 659            | -25.2        | 0.0                 | 0.1         | 7,017            | 9,606            | -27.0        |
| <b>TOYOTA Group</b>            | <b>4.4</b>          | <b>4.4</b>  | <b>54,961</b>  | <b>45,415</b>  | <b>+21.0</b> | <b>5.0</b>          | <b>4.9</b>  | <b>797,397</b>   | <b>760,828</b>   | <b>+4.8</b>  |
| TOYOTA                         | 4.0                 | 4.0         | 50,189         | 41,853         | +19.9        | 4.7                 | 4.6         | 741,342          | 714,035          | +3.8         |
| LEXUS                          | 0.4                 | 0.3         | 4,772          | 3,562          | +34.0        | 0.4                 | 0.3         | 56,055           | 46,793           | +19.8        |
| <b>NISSAN</b>                  | <b>2.6</b>          | <b>2.6</b>  | <b>33,187</b>  | <b>26,897</b>  | <b>+23.4</b> | <b>2.5</b>          | <b>3.2</b>  | <b>394,091</b>   | <b>493,876</b>   | <b>-20.2</b> |
| <b>VOLVO CAR CORP.</b>         | <b>2.8</b>          | <b>2.7</b>  | <b>35,323</b>  | <b>27,761</b>  | <b>+27.2</b> | <b>2.2</b>          | <b>2.1</b>  | <b>342,579</b>   | <b>320,784</b>   | <b>+6.8</b>  |
| <b>MAZDA</b>                   | <b>2.2</b>          | <b>1.5</b>  | <b>27,755</b>  | <b>15,955</b>  | <b>+74.0</b> | <b>1.6</b>          | <b>1.5</b>  | <b>256,562</b>   | <b>234,510</b>   | <b>+9.4</b>  |
| <b>JAGUAR LAND ROVER Group</b> | <b>1.4</b>          | <b>1.8</b>  | <b>17,521</b>  | <b>18,469</b>  | <b>-5.1</b>  | <b>1.4</b>          | <b>1.5</b>  | <b>228,626</b>   | <b>237,194</b>   | <b>-3.6</b>  |
| LAND ROVER                     | 1.0                 | 1.1         | 12,023         | 11,321         | +6.2         | 1.0                 | 1.0         | 151,800          | 153,375          | -1.0         |
| JAGUAR                         | 0.4                 | 0.7         | 5,498          | 7,148          | -23.1        | 0.5                 | 0.5         | 76,826           | 83,819           | -8.3         |
| <b>MITSUBISHI</b>              | <b>0.8</b>          | <b>1.0</b>  | <b>9,614</b>   | <b>9,873</b>   | <b>-2.6</b>  | <b>0.9</b>          | <b>0.9</b>  | <b>148,248</b>   | <b>144,103</b>   | <b>+2.9</b>  |
| <b>HONDA</b>                   | <b>0.8</b>          | <b>0.8</b>  | <b>10,374</b>  | <b>8,123</b>   | <b>+27.7</b> | <b>0.8</b>          | <b>0.9</b>  | <b>122,080</b>   | <b>135,665</b>   | <b>-10.0</b> |

SOURCE: ACEA MEMBERS

<sup>1</sup> ACEA estimation based on total by market

<sup>2</sup> Includes Bentley, Lamborghini and Bugatti

<sup>3</sup> Includes Dodge and Maserati

# PRESS RELEASE

## PROVISIONAL

### NEW PASSENGER CAR REGISTRATIONS BY MANUFACTURER WESTERN EUROPE (EU15 + EFTA)

16/01/2020

|                                | December            |             |                |                |              | Jan-Dec             |             |                  |                  |              |
|--------------------------------|---------------------|-------------|----------------|----------------|--------------|---------------------|-------------|------------------|------------------|--------------|
|                                | %Share <sup>1</sup> |             | Units          |                | %Change      | %Share <sup>1</sup> |             | Units            |                  | %Change      |
|                                | '19                 | '18         | 2019           | 2018           | 19/18        | '19                 | '18         | 2019             | 2018             | 19/18        |
| <b>VW Group</b>                | <b>22.9</b>         | <b>22.7</b> | <b>259,666</b> | <b>213,795</b> | <b>+21.5</b> | <b>24.0</b>         | <b>23.3</b> | <b>3,437,514</b> | <b>3,317,990</b> | <b>+3.6</b>  |
| VOLKSWAGEN                     | 11.0                | 11.7        | 124,304        | 109,995        | +13.0        | 11.4                | 11.4        | 1,627,931        | 1,619,913        | +0.5         |
| AUDI                           | 4.9                 | 4.5         | 55,451         | 42,358         | +30.9        | 5.0                 | 4.9         | 715,484          | 694,356          | +3.0         |
| SKODA                          | 3.7                 | 3.6         | 41,507         | 33,543         | +23.7        | 3.7                 | 3.6         | 536,026          | 508,202          | +5.5         |
| SEAT                           | 2.7                 | 2.5         | 31,036         | 23,430         | +32.5        | 3.3                 | 3.0         | 476,832          | 423,618          | +12.6        |
| PORSCHE                        | 0.6                 | 0.4         | 6,992          | 4,185          | +67.1        | 0.5                 | 0.5         | 75,976           | 67,170           | +13.1        |
| OTHERS <sup>2</sup>            | 0.0                 | 0.0         | 376            | 284            | +32.4        | 0.0                 | 0.0         | 5,265            | 4,731            | +11.3        |
| <b>PSA Group</b>               | <b>12.8</b>         | <b>16.0</b> | <b>145,665</b> | <b>150,269</b> | <b>-3.1</b>  | <b>16.1</b>         | <b>16.5</b> | <b>2,302,109</b> | <b>2,337,921</b> | <b>-1.5</b>  |
| PEUGEOT                        | 6.0                 | 6.5         | 67,800         | 60,714         | +11.7        | 6.4                 | 6.5         | 911,608          | 921,403          | -1.1         |
| OPEL/VAUXHALL                  | 2.8                 | 5.3         | 32,296         | 49,579         | -34.9        | 5.2                 | 5.7         | 740,739          | 806,464          | -8.1         |
| CITROEN                        | 3.6                 | 3.9         | 40,400         | 36,808         | +9.8         | 4.2                 | 4.0         | 600,429          | 564,938          | +6.3         |
| DS                             | 0.5                 | 0.3         | 5,169          | 3,168          | +63.2        | 0.3                 | 0.3         | 49,333           | 45,116           | +9.3         |
| <b>RENAULT Group</b>           | <b>11.4</b>         | <b>11.1</b> | <b>129,812</b> | <b>104,155</b> | <b>+24.6</b> | <b>10.0</b>         | <b>10.1</b> | <b>1,436,216</b> | <b>1,439,101</b> | <b>-0.2</b>  |
| RENAULT                        | 7.9                 | 7.8         | 89,173         | 73,282         | +21.7        | 6.8                 | 7.2         | 976,221          | 1,021,485        | -4.4         |
| DACIA                          | 3.5                 | 3.2         | 40,065         | 30,476         | +31.5        | 3.2                 | 2.9         | 453,046          | 412,837          | +9.7         |
| ALPINE                         | 0.0                 | 0.0         | 417            | 229            | +82.1        | 0.0                 | 0.0         | 4,409            | 1,924            | +129.2       |
| LADA                           | 0.0                 | 0.0         | 157            | 168            | -6.5         | 0.0                 | 0.0         | 2,540            | 2,855            | -11.0        |
| <b>BMW Group</b>               | <b>8.2</b>          | <b>8.5</b>  | <b>92,707</b>  | <b>80,189</b>  | <b>+15.6</b> | <b>7.0</b>          | <b>7.0</b>  | <b>1,000,435</b> | <b>992,356</b>   | <b>+0.8</b>  |
| BMW                            | 6.5                 | 6.5         | 73,506         | 61,209         | +20.1        | 5.5                 | 5.5         | 787,887          | 779,084          | +1.1         |
| MINI                           | 1.7                 | 2.0         | 19,201         | 18,980         | +1.2         | 1.5                 | 1.5         | 212,548          | 213,272          | -0.3         |
| DAIMLER                        | 7.5                 | 7.6         | 84,585         | 71,047         | +19.1        | 6.8                 | 6.5         | 970,153          | 924,543          | +4.9         |
| MERCEDES                       | 6.1                 | 6.8         | 69,321         | 64,242         | +7.9         | 6.0                 | 5.8         | 856,487          | 826,556          | +3.6         |
| SMART                          | 1.3                 | 0.7         | 15,264         | 6,805          | +124.3       | 0.8                 | 0.7         | 113,666          | 97,987           | +16.0        |
| <b>HYUNDAI Group</b>           | <b>5.9</b>          | <b>6.0</b>  | <b>66,671</b>  | <b>55,977</b>  | <b>+19.1</b> | <b>6.4</b>          | <b>6.3</b>  | <b>917,798</b>   | <b>898,580</b>   | <b>+2.1</b>  |
| HYUNDAI                        | 3.3                 | 3.2         | 37,996         | 30,385         | +25.0        | 3.4                 | 3.3         | 484,789          | 469,112          | +3.3         |
| KIA                            | 2.5                 | 2.7         | 28,675         | 25,592         | +12.0        | 3.0                 | 3.0         | 433,009          | 429,468          | +0.8         |
| <b>FORD</b>                    | <b>6.1</b>          | <b>6.2</b>  | <b>68,690</b>  | <b>58,098</b>  | <b>+18.2</b> | <b>6.2</b>          | <b>6.4</b>  | <b>888,705</b>   | <b>905,618</b>   | <b>-1.9</b>  |
| <b>FCA Group</b>               | <b>5.5</b>          | <b>6.0</b>  | <b>61,866</b>  | <b>56,582</b>  | <b>+9.3</b>  | <b>6.1</b>          | <b>6.8</b>  | <b>875,423</b>   | <b>964,475</b>   | <b>-9.2</b>  |
| FIAT                           | 3.8                 | 3.8         | 42,672         | 35,852         | +19.0        | 4.2                 | 4.7         | 604,635          | 667,883          | -9.5         |
| JEEP                           | 1.0                 | 1.3         | 10,827         | 11,901         | -9.0         | 1.1                 | 1.1         | 154,277          | 158,514          | -2.7         |
| LANCIA/CHRYSLER                | 0.3                 | 0.5         | 3,925          | 4,378          | -10.3        | 0.4                 | 0.3         | 58,917           | 48,833           | +20.6        |
| ALFA ROMEO                     | 0.3                 | 0.4         | 3,957          | 3,822          | +3.5         | 0.4                 | 0.6         | 50,871           | 80,021           | -36.4        |
| OTHERS <sup>3</sup>            | 0.0                 | 0.1         | 485            | 629            | -22.9        | 0.0                 | 0.1         | 6,723            | 9,224            | -27.1        |
| <b>TOYOTA Group</b>            | <b>3.9</b>          | <b>3.9</b>  | <b>44,039</b>  | <b>36,206</b>  | <b>+21.6</b> | <b>4.7</b>          | <b>4.6</b>  | <b>673,283</b>   | <b>647,554</b>   | <b>+4.0</b>  |
| TOYOTA                         | 3.5                 | 3.6         | 39,827         | 33,385         | +19.3        | 4.4                 | 4.3         | 623,840          | 607,390          | +2.7         |
| LEXUS                          | 0.4                 | 0.3         | 4,212          | 2,821          | +49.3        | 0.3                 | 0.3         | 49,443           | 40,164           | +23.1        |
| <b>NISSAN</b>                  | <b>2.7</b>          | <b>2.6</b>  | <b>30,899</b>  | <b>24,567</b>  | <b>+25.8</b> | <b>2.5</b>          | <b>3.2</b>  | <b>362,035</b>   | <b>452,732</b>   | <b>-20.0</b> |
| <b>VOLVO CAR CORP.</b>         | <b>2.9</b>          | <b>2.8</b>  | <b>33,243</b>  | <b>26,025</b>  | <b>+27.7</b> | <b>2.3</b>          | <b>2.1</b>  | <b>322,148</b>   | <b>302,834</b>   | <b>+6.4</b>  |
| <b>MAZDA</b>                   | <b>2.1</b>          | <b>1.4</b>  | <b>24,065</b>  | <b>13,593</b>  | <b>+77.0</b> | <b>1.6</b>          | <b>1.5</b>  | <b>223,525</b>   | <b>207,275</b>   | <b>+7.8</b>  |
| <b>JAGUAR LAND ROVER Group</b> | <b>1.5</b>          | <b>1.9</b>  | <b>16,720</b>  | <b>17,806</b>  | <b>-6.1</b>  | <b>1.5</b>          | <b>1.6</b>  | <b>220,716</b>   | <b>230,860</b>   | <b>-4.4</b>  |
| LAND ROVER                     | 1.0                 | 1.2         | 11,461         | 10,858         | +5.6         | 1.0                 | 1.1         | 146,423          | 149,247          | -1.9         |
| JAGUAR                         | 0.5                 | 0.7         | 5,259          | 6,948          | -24.3        | 0.5                 | 0.6         | 74,293           | 81,613           | -9.0         |
| <b>MITSUBISHI</b>              | <b>0.8</b>          | <b>0.9</b>  | <b>8,566</b>   | <b>8,913</b>   | <b>-3.9</b>  | <b>1.0</b>          | <b>0.9</b>  | <b>135,937</b>   | <b>132,474</b>   | <b>+2.6</b>  |
| <b>HONDA</b>                   | <b>0.8</b>          | <b>0.7</b>  | <b>8,627</b>   | <b>6,900</b>   | <b>+25.0</b> | <b>0.7</b>          | <b>0.8</b>  | <b>104,528</b>   | <b>118,745</b>   | <b>-12.0</b> |

SOURCE: ACEA MEMBERS

<sup>1</sup> ACEA estimation based on total by market

<sup>2</sup> Includes Bentley, Lamborghini and Bugatti

<sup>3</sup> Includes Dodge and Maserati