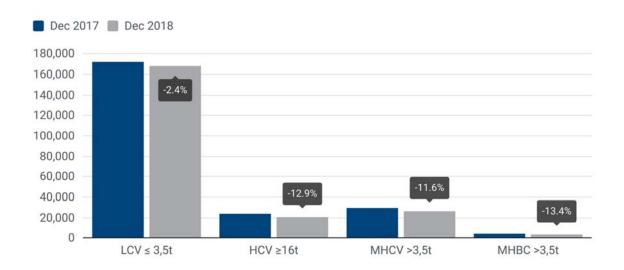


PRESS EMBARGO: 8.00 AM (7.00 AM GMT), 24 January 2019

NEW COMMERCIAL VEHICLE REGISTRATIONS EUROPEAN UNION¹

December 2018



Commercial vehicle registrations: +3.2% in 2018; -4.0% in December

Total new commercial vehicles

In December 2018, commercial vehicle registrations across the EU were down 4.0% compared to the last month of 2017. Demand contracted across all segments, but heavy trucks and buses saw the highest drops. Both Spain (+6.7%) and France (+1.9%) posted growth, while registrations of new commercial vehicles fell in Italy (-12.1%), the United Kingdom (-9.5%) and Germany (-4.4%).

Overall in 2018, EU demand for commercial vehicles went up by 3.2% compared to 2017, marking the sixth consecutive year of growth. Roughly 2.5 million commercial vehicles were registered across the European Union, representing the highest volume on record since 2007. Demand declined in Italy (-4.1%) and the UK (-1.9%), but the Spanish (+6.5%), French (+4.9%) and German (+4.6%) markets performed very well in 2018.

¹ Malta not available



New light commercial vehicles (LCV) up to 3.5t2

In December, registrations of light commercial vehicles were 2.4% lower than one year ago. Among the major EU markets, Spain (+9.9%) posted the highest increase, followed by France (+2.9%). At the same time, demand for new vans slowed down in Italy (-11.5%), the UK (-8.8%) and Germany (-3.2%).

In 2018, new van registrations surpassed the two-million mark for the first time since 2007, recording a 3.1% increase compared to 2017. Spain (+7.8%), Germany (+5.4%) and France (+4.6%) posted growth, while demand for light commercial vehicles contracted both in the United Kingdom (-1.3%) and Italy (-6.0%).

New heavy commercial vehicles (HCV) of 16t and over3

December 2018 results in the heavy truck segment were significantly lower (-12.9%) than in December 2017. With the exception of France (+1.5%), all major markets faced declines – with Spain (-24.3%), Italy (-22.8%) and Germany (-12.2%) posting double-digit drops.

2018 was a positive year for heavy truck registrations, despite the slowdown observed in December. Overall 311,959 new vehicles were registered across the EU during the year, or 3.4% more than in 2017. The United Kingdom (-5.4%) and Spain (-4.2%) saw demand for heavy trucks decline last year, but France (+9.1%), Italy (+5.0%) and Germany (+3.1%) contributed positively to full-year EU growth.

New medium and heavy commercial vehicles (MHCV) over 3.5t4

In December 2018, EU demand for new trucks decreased by 11.6% compared to the same month one year ago. Among the five big markets, the French was the only one to show a slight increase (+1.0%). By contrast, Italy (-18.1%), Spain (-17.7%), the UK (-11.5%) and Germany (-9.9%) all recorded strong declines.

Last year, new truck registrations across the European Union grew by 3.5% compared to 2017. Full-year results were diverse among the five key EU markets. France (+8.1%), Italy (+5.1%) and Germany (+2.9%) posted positive results in 2018, but truck demand fell in the UK (-4.0%) and Spain (-2.0%).

New medium and heavy buses & coaches (MHBC) over 3.5t

December results showed a strong decline (-13.4%) in bus and coach registrations. France saw the highest drop (-46.2%), followed by the United Kingdom (-27.5%) and Spain (-16.7%). By contrast, demand for buses increased in Germany (+5.4%) and Italy (+5.0%) during the last month of 2018.

Overall in 2018 41,992 buses and coaches were registered across the EU, up 1.3% compared to the year before. Growth was largely driven by the Central European markets (+18.6%), giving full-year EU results a crucial boost. On the other hand, all major Western European markets contracted in 2018 – with the exception of Italy, which recorded strong growth (+36.7%).

² Including light buses & coaches

³ Excluding heavy buses & coaches

⁴ Excluding medium and heavy buses & coaches

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8.00 AM (7.00 AM GMT), 24 January 2019

PROVISIONAL

EU+EFTA¹ NEW REGISTRATION FIGURES BY COUNTRY NEW LIGHT COMMERCIAL VEHICLES (LCV) UP TO 3.5T²

	December	December	% change	Jan-Dec	Jan-Dec	% change
	2018	2017	18/17	2018	2017	18/17
AUSTRIA	2,820	2,805	0.5%	43,641	40,174	8.6%
BELGIUM	4,613	4,486	2.8%	77,936	76,397	2.0%
BULGARIA	612	600	2.0%	6,282	5,973	5.2%
CROATIA	791	606	30.5%	8,901	8,408	5.9%
CYPRUS	101	207	-51.2%	1,815	2,029	-10.5%
CZECH REPUBLIC	1,547	1,876	-17.5%	20,225	19,398	4.3%
DENMARK	2,725	3,338	-18.4%	33,859	35,895	-5.7%
ESTONIA	189	282	-33.0%	5,012	4,755	5.4%
FINLAND	1,104	1,106	-0.2%	15,515	15,525	-0.1%
FRANCE	40,646	39,485	2.9%	457,573	437,415	4.6%
GERMANY	23,150	23,921	-3.2%	285,191	270,694	5.4%
GREECE	568	519	9.4%	6,905	6,627	4.2%
HUNGARY	2,780	2,339	18.9%	22,728	19,942	14.0%
IRELAND ³	223	247	-9.7%	25,561	24,218	5.5%
ITALY ⁴	20,550	23,233	-11.5%	181,590	193,178	-6.0%
LATVIA	176	280	-37.1%	2,393	2,242	6.7%
LITHUANIA	317	238	33.2%	3,577	3,202	11.7%
LUXEMBOURG	327	324	0.9%	4,853	4,754	2.1%
NETHERLANDS	3,825	3,477	10.0%	79,171	73,471	7.8%
POLAND	7,007	6,221	12.6%	68,819	60,989	12.8%
PORTUGAL	4,036	4,567	-11.6%	39,282	38,523	2.0%
ROMANIA	1,260	1,351	-6.7%	17,585	16,021	9.8%
SLOVAKIA	754	622	21.2%	9,126	7,581	20.4%
SLOVENIA	996	1,007	-1.1%	12,709	12,107	5.0%
SPAIN	17,833	16,226	9.9%	214,553	199,101	7.8%
SWEDEN	3,947	5,280	-25.2%	56,628	55,390	2.2%
UNITED KINGDOM	25,549	28,016	-8.8%	357,325	362,149	-1.3%
EUROPEAN UNION	168,446	172,659	-2.4%	2,058,755	1,996,158	3.1%
EU15⁵	151,916	157,030	-3.3%	1,879,583	1,833,511	2.5%
EU12 ⁶	16,530	15,629	5.8%	179,172	162,647	10.2%
ICELAND	95	156	-39.1%	1,918	2,025	-5.3%
NORWAY	3,061	3,193	-4.1%	37,204	35,838	3.8%
SWITZERLAND	2,646	2,767	-4.4%	32,386	31,829	1.7%
EFTA	5,802	6,116	-5.1%	71,508	69,692	2.6%
EU + EFTA	174,248	178,775	-2.5%	2,130,263	2,065,850	3.1%
WESTERN EUROPE (EU15 + EFTA)	157,718	163,146	-3.3%	1,951,091	1,903,203	2.5%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

New light commercial vehicle registrations in the EU - 12 month trend



¹ Malta not available

⁴ ANFIA estimates

² Including light buses and coaches ° LCV ≤6₹

⁵ Member states before the 2004 enlargement

⁶ Member states having joined the EU since 2004

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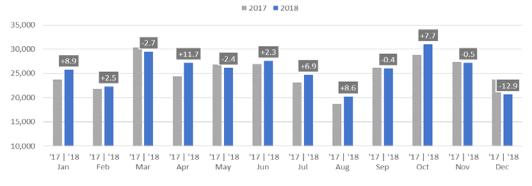
EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY

NEW HEAVY COMMERCIAL VEHICLES (HCV) OF 16T AND OVER¹

	December	December	% change	Jan-Dec	Jan-Dec	% change
	2018	2017	18/17	2018	2017	18/17
AUSTRIA	553	506	9.3%	7,722	7,652	0.9%
BELGIUM	411	378	8.7%	9,095	8,337	9.1%
BULGARIA	-	-		-	-	
CROATIA	29	62	-53.2%	1,052	1,051	0.1%
CYPRUS	6	2	200.0%	50	65	-23.1%
CZECH REPUBLIC ²	531	745	-28.7%	7,988	8,286	-3.6%
DENMARK	255	322	-20.8%	4,574	4,545	0.6%
ESTONIA	38	28	35.7%	1,005	991	1.4%
FINLAND	233	205	13.7%	2,904	2,868	1.3%
FRANCE	3,877	3,818	1.5%	48,519	44,452	9.1%
GERMANY	3,926	4,472	-12.2%	66,770	64,747	3.1%
GREECE	8	11	-27.3%	171	218	-21.6%
HUNGARY	314	404	-22.3%	5,590	5,178	8.0%
IRELAND ⁴	9	79	-88.6%	1,810	1,883	-3.9%
ITALY ³	1,756	2,274	-22.8%	20,594	19,614	5.0%
LATVIA	145	150	-3.3%	1,582	1,505	5.1%
LITHUANIA ⁴	170	277	-38.6%	8,178	6,862	19.2%
LUXEMBOURG ⁴	41	40	2.5%	885	977	-9.4%
NETHERLANDS	705	795	-11.3%	14,322	13,267	8.0%
POLAND	1,766	2,419	-27.0%	27,445	25,317	8.4%
PORTUGAL	214	451	-52.5%	4,156	4,503	-7.7%
ROMANIA	403	366	10.1%	6,656	5,821	14.3%
SLOVAKIA	157	218	-28.0%	3,846	3,749	2.6%
SLOVENIA ⁴	184	171	7.6%	2,578	2,215	16.4%
SPAIN	1,208	1,596	-24.3%	19,792	20,659	-4.2%
SWEDEN	538	575	-6.4%	6,205	6,198	0.1%
UNITED KINGDOM ⁴	3,167	3,347	-5.4%	38,470	40,649	-5.4%
EUROPEAN UNION	20,644	23,711	-12.9%	311,959	301,609	3.4%
EU15	16,901	18,869	-10.4%	245,989	240,569	2.3%
EU12	3,743	4,842	-22.7%	65,970	61,040	8.1%
ICELAND	15	26	-42.3%	255	222	14.9%
NORWAY⁴	314	302	4.0%	4,919	4,470	10.0%
SWITZERLAND ²	181	207	-12.6%	3,442	3,723	-7.5%
EFTA	510	535	-4.7%	8,616	8,415	2.4%
EU + EFTA	21,154	24,246	-12.8%	320,575	310,024	3.4%
WESTERN EUROPE (EU15 + EFTA)	17,411	19,404	-10.3%	254,605	248,984	2.3%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

New heavy commercial vehicle registrations in the EU - 12 month trend



For further information, please contact: Francesca Piazza - Statistics Manager - E-mail: fp@acea.be

¹ Excluding heavy buses and coaches

 $^{^3\,} ANFIA\ estimates\ based\ on\ vehicle\ registration\ certificates\ is sued\ by\ the\ Italian\ Ministry\ of\ Transport$

² HCV≥18t ⁴ Estimates

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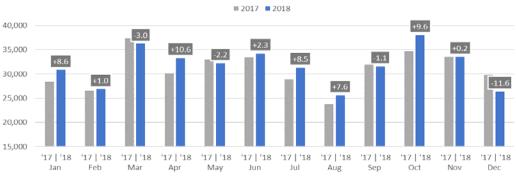
PROVISIONAL

EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY NEW MEDIUM AND HEAVY COMMERCIAL VEHICLES (MHCV) OVER $3.5 \mathrm{T}^{1}$

	December	December	% change	Jan-Dec	Jan-Dec	% change
	2018	2017	18/17	2018	2017	18/17
AUSTRIA	590	558	5.7%	8,204	8,186	0.2%
BELGIUM	525	452	16.2%	10,816	9,818	10.2%
BULGARIA	-	-		-	-	
CROATIA	56	79	-29.1%	1,397	1,344	3.9%
CYPRUS	12	10	20.0%	121	104	16.3%
CZECH REPUBLIC	741	953	-22.2%	9,894	10,008	-1.1%
DENMARK	291	354	-17.8%	4,998	5,029	-0.6%
ESTONIA	45	33	36.4%	1,078	1,037	4.0%
FINLAND	319	271	17.7%	3,897	3,473	12.2%
FRANCE	4,435	4,389	1.0%	55,463	51,308	8.1%
GERMANY	6,099	6,768	-9.9%	94,404	91,755	2.9%
GREECE	18	38	-52.6%	351	445	-21.1%
HUNGARY	406	518	-21.6%	6,258	5,854	6.9%
IRELAND	12	112	-89.3%	2,144	2,264	-5.3%
ITALY ²	2,263	2,764	-18.1%	25,582	24,347	5.1%
LATVIA	146	160	-8.8%	1,645	1,561	5.4%
LITHUANIA ³	173	297	-41.8%	8,290	6,996	18.5%
LUXEMBOURG	43	53	-18.9%	1,032	1,138	-9.3%
NETHERLANDS	805	900	-10.6%	15,971	14,635	9.1%
POLAND	2,016	2,729	-26.1%	29,870	27,659	8.0%
PORTUGAL	422	557	-24.2%	5,133	5,372	-4.4%
ROMANIA	422	383	10.2%	6,903	6,108	13.0%
SLOVAKIA	197	251	-21.5%	4,308	4,190	2.8%
SLOVENIA ³	198	181	9.4%	2,761	2,367	16.6%
SPAIN	1,517	1,843	-17.7%	24,178	24,675	-2.0%
SWEDEN	607	634	-4.3%	6,802	6,752	0.7%
UNITED KINGDOM ³	3,970	4,485	-11.5%	52,468	54,648	-4.0%
EUROPEAN UNION	26,328	29,772	-11.6%	383,968	371,073	3.5%
EU15	21,916	24,178	-9.4%	311,443	303,845	2.5%
EU12	4,412	5,594	-21.1%	72,525	67,228	7.9%
ICELAND	27	32	-15.6%	422	391	7.9%
NORWAY	382	374	2.1%	7,068	6,244	13.2%
SWITZERLAND	252	282	-10.6%	4,389	4,586	-4.3%
EFTA	661	688	-3.9%	11,879	11,221	5.9%
EU + EFTA	26,989	30,460	-11.4%	395,847	382,294	3.5%
WESTERN EUROPE (EU15 + EFTA)	22,577	24,866	-9.2%	323,322	315,066	2.6%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

New medium and heavy commercial vehicle registrations in the EU - 12 month trend



 $For further information, please contact: Francesca\ Piazza-Statistics\ Manager-E-mail: fp@acea.be$

 $^{^{\}scriptscriptstyle 1}$ Excluding buses and coaches over 3.5t

² ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

³ Estimates

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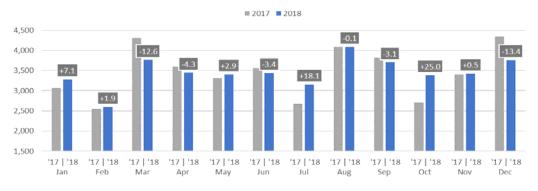
PROVISIONAL

EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY
NEW MEDIUM AND HEAVY BUSES & COACHES (MHBC) OVER 3.5T

	December	December	% change	Jan-Dec	Jan-Dec	% change
	2018	2017	18/17	2018	2017	18/17
AUSTRIA	143	119	20.2%	1,125	1,244	-9.6%
BELGIUM	63	32	96.9%	1,060	869	22.0%
BULGARIA	-	-		-	-	
CROATIA	4	10	-60.0%	224	204	9.8%
CYPRUS	-	-		-	-	
CZECH REPUBLIC	264	175	50.9%	1,203	804	49.6%
DENMARK	64	50	28.0%	578	856	-32.5%
ESTONIA	4	1	300.0%	137	212	-35.4%
FINLAND	25	45	-44.4%	475	514	-7.6%
FRANCE	437	813	-46.2%	6,230	6,329	-1.6%
GERMANY	862	818	5.4%	6,687	6,697	-0.1%
GREECE	47	19	147.4%	263	190	38.4%
HUNGARY	36	97	-62.9%	659	642	2.6%
IRELAND	40	14	185.7%	446	339	31.6%
ITALY ¹	293	279	5.0%	4,584	3,353	36.7%
LATVIA	15	80	-81.3%	126	245	-48.6%
LITHUANIA ²	33	34	-2.9%	696	392	77.6%
LUXEMBOURG	6	6	0.0%	217	239	-9.2%
NETHERLANDS	142	269	-47.2%	562	887	-36.6%
POLAND	186	354	-47.5%	2,687	2,288	17.4%
PORTUGAL	33	28	17.9%	510	361	41.3%
ROMANIA	229	108	112.0%	1,324	1,031	28.4%
SLOVAKIA	21	27	-22.2%	351	403	-12.9%
SLOVENIA ²	24	16	50.0%	187	183	2.2%
SPAIN	245	294	-16.7%	3,327	3,527	-5.7%
SWEDEN	135	89	51.7%	931	1,301	-28.4%
UNITED KINGDOM ²	412	568	-27.5%	7,403	8,342	-11.3%
EUROPEAN UNION	3,763	4,345	-13.4%	41,992	41,452	1.3%
EU15	2,947	3,443	-14.4%	34,398	35,048	-1.9%
EU12	816	902	-9.5%	7,594	6,404	18.6%
ICELAND	3	3	0.0%	109	156	-30.1%
NORWAY	38	93	-59.1%	1,026	1,190	-13.8%
SWITZERLAND	87	97	-10.3%	681	712	-4.4%
EFTA	128	193	-33.7%	1,816	2,058	-11.8%
EU + EFTA	3,891	4,538	-14.3%	43,808	43,510	0.7%
WESTERN EUROPE (EU15 + EFTA)	3,075	3,636	-15.4%	36,214	37,106	-2.4%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

New medium and heavy buses & coaches registrations in the EU - 12 month trend



 $For further information, please contact: Francesca\ Piazza-Statistics\ Manager-E-mail: fp@acea.be$

 $^{^{\}mathtt{1}}$ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

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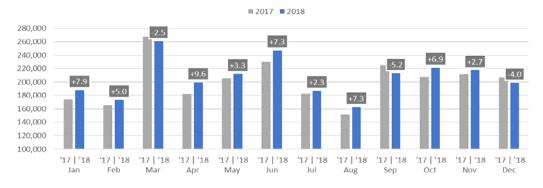
PROVISIONAL

EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY TOTAL NEW COMMERCIAL VEHICLES

	December	December	% change	Jan-Dec	Jan-Dec	% change
	2018	2017	18/17	2018	2017	18/17
AUSTRIA	3,553	3,482	2.0%	52,970	49,604	6.8%
BELGIUM	5,201	4,970	4.6%	89,812	87,084	3.1%
BULGARIA ¹	612	600	2.0%	6,282	5,973	5.2%
CROATIA	851	695	22.4%	10,522	9,956	5.7%
CYPRUS ²	113	217	-47.9%	1,936	2,133	-9.2%
CZECH REPUBLIC	2,552	3,004	-15.0%	31,322	30,210	3.7%
DENMARK	3,080	3,742	-17.7%	39,435	41,780	-5.6%
ESTONIA	238	316	-24.7%	6,227	6,004	3.7%
FINLAND	1,448	1,422	1.8%	19,887	19,512	1.9%
FRANCE	45,518	44,687	1.9%	519,266	495,052	4.9%
GERMANY	30,111	31,507	-4.4%	386,282	369,146	4.6%
GREECE	633	576	9.9%	7,519	7,262	3.5%
HUNGARY	3,222	2,954	9.1%	29,645	26,438	12.1%
IRELAND	275	373	-26.3%	28,151	26,821	5.0%
ITALY	23,106	26,276	-12.1%	211,756	220,878	-4.1%
LATVIA	337	520	-35.2%	4,164	4,048	2.9%
LITHUANIA	523	569	-8.1%	12,563	10,590	18.6%
LUXEMBOURG	376	383	-1.8%	6,102	6,131	-0.5%
NETHERLANDS	4,772	4,646	2.7%	95,704	88,993	7.5%
POLAND	9,209	9,304	-1.0%	101,376	90,936	11.5%
PORTUGAL	4,491	5,152	-12.8%	44,925	44,256	1.5%
ROMANIA	1,911	1,842	3.7%	25,812	23,160	11.5%
SLOVAKIA	972	900	8.0%	13,785	12,174	13.2%
SLOVENIA	1,218	1,204	1.2%	15,657	14,657	6.8%
SPAIN	19,595	18,363	6.7%	242,058	227,303	6.5%
SWEDEN	4,689	6,003	-21.9%	64,361	63,443	1.4%
UNITED KINGDOM	29,931	33,069	-9.5%	417,196	425,139	-1.9%
EUROPEAN UNION	198,537	206,776	-4.0%	2,484,715	2,408,683	3.2%
EU15	176,779	184,651	-4.3%	2,225,424	2,172,404	2.4%
EU12	21,758	22,125	-1.7%	259,291	236,279	9.7%
ICELAND	125	191	-34.6%	2,449	2,572	-4.8%
NORWAY	3,481	3,660	-4.9%	45,298	43,272	4.7%
SWITZERLAND	2,985	3,146	-5.1%	37,456	37,127	0.9%
EFTA	6,591	6,997	-5.8%	85,203	82,971	2.7%
EU + EFTA	205,128	213,773	-4.0%	2,569,918	2,491,654	3.1%
WESTERN EUROPE (EU15 + EFTA)	183,370	191,648	-4.3%	2,310,627	2,255,375	2.4%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

Total new commercial vehicle registrations in the EU - 12 month trend



 $For further information, please contact: Francesca\ Piazza-Statistics\ Manager-E-mail: fp@acea.be$

 $^{^{\}scriptscriptstyle 1}$ Data for MHCV and MHBC not available

² Data for MHBC not available