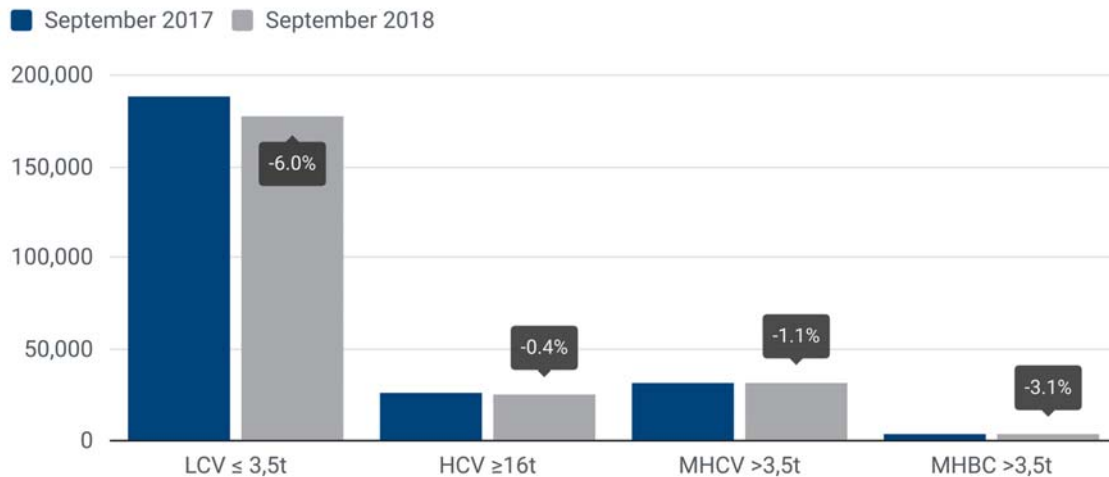


PRESS EMBARGO: 8.00 AM (6.00 AM GMT), 25 October 2018

NEW COMMERCIAL VEHICLE REGISTRATIONS EUROPEAN UNION¹ September 2018



Commercial vehicle registrations: +3.6% nine months into 2018; -5.2% in September

Total new commercial vehicles

September 2018 saw a decline in commercial vehicle registrations after five months of consecutive growth. Demand fell by 5.2% last month, mainly due to a drop in registrations of new vans. Except for Germany (+1.1%), all major EU markets recorded lower figures. Italy posted the highest decline (-17.8%), followed by Spain (-9.6%), the United Kingdom (-6.1%) and France (-1.6%).

Over the first three quarters of 2018, growth remained positive despite September's decline. So far in 2018 demand increased by 3.6%, with 1.8 million commercial vehicles registered across the EU. Spain showed the highest growth rate (+8.7%), followed by France (+5.2%) and Germany (+4.0%). Demand in Italy and the UK, on the other hand, contracted by 0.5% and 3.5% respectively.

¹ Malta not available

New light commercial vehicles (LCV) up to 3.5t²

In September 2018, EU demand for light commercial vehicles fell by 6.0%, mainly driven by a decline in most Western European countries. Four out of five major EU markets shrank substantially and Italy (-20.5%) and Spain (-9.3%) in particular. Last month, demand for new vans only increased in Germany (+2.7%).

From January to September 2018, demand for vans increased by 3.5% compared to one year ago, reaching 1.5 million units registered. Results were diverse among the five key EU markets. The United Kingdom (-3.0%) and Italy (-2.7%) posted declines, while Spain (+9.5%), Germany (+5.1%) and France (+4.7%) performed very well.

New heavy commercial vehicles (HCV) of 16t and over³

September 2018 registrations in the heavy truck segment were similar to last year, with a total of 26,036 units sold in the EU. Among the major markets, demand fell in Spain (-11.7%) and the UK (-6.8%), but heavy truck registrations increased in France (+7.5%) and Italy (+1.0%).

Nine months into the year, demand for new heavy trucks remained positive. 231,894 new vehicles were registered so far this year, or 4.5% more than in 2017. The United Kingdom (-7.9%) was the only key market to show a decline, while Italy (+12.2%), France (+9.7%), Spain (+2.3%) and Germany (+2.2%) all contributed positively to growth.

New medium and heavy commercial vehicles (MHCV) over 3.5t⁴

In September 2018, new truck registrations slowed down (-1.1%) after three months of consecutive growth. Demand in almost all major EU markets contracted in September, with the exception of France (+7.3%). Spain saw the highest percentage drop (-13.1%).

Over the first nine months of the year, EU demand for new trucks went up by 4.3% to reach 284,813 registrations. Italy (+10.2%), France (+8.7%), Spain (+3.4%) and Germany (+1.5%) all posted solid figures, although new truck registrations did fall in the United Kingdom (-5.7%).

New medium and heavy buses & coaches (MHBC) over 3.5t

In September 2018, new bus and coach registrations were 3.1% lower than one year ago, counting 3,706 units. The United Kingdom (-12.9%), Germany (-7.4%), Spain (-5.9%) and France (-2.4%) faced lower demand last month, but the Italian market posted a substantial increase (+43.2%).

From January to September 2018, EU demand for buses and coaches increased only slightly compared to one year ago (+0.9%), largely sustained by the excellent performance of the new EU member states (+15.5%). Registrations increased significantly in both Italy (+35.6%) and France (+8.2%), but the market contracted in the UK (-12.4%), Germany (-3.9%) and Spain (-3.5%).

² Including light buses & coaches

³ Excluding heavy buses & coaches

⁴ Excluding medium and heavy buses & coaches

PRESS EMBARGO FOR ALL DATA :

8.00 AM (6.00 AM GMT), 25 October 2018

PROVISIONAL

EU+EFTA¹ NEW REGISTRATION FIGURES BY COUNTRY
NEW LIGHT COMMERCIAL VEHICLES (LCV) UP TO 3,5T²

	September 2018	September 2017	% change 18/17	Jan-Sep 2018	Jan-Sep 2017	% change 18/17
AUSTRIA	3,414	3,494	-2.3%	33,561	30,866	8.7%
BELGIUM	5,784	5,774	0.2%	59,448	59,744	-0.5%
BULGARIA	544	616	-11.7%	4,451	4,195	6.1%
CROATIA	522	572	-8.7%	6,668	6,521	2.3%
CYPRUS	140	165	-15.2%	1,358	1,447	-6.2%
CZECH REPUBLIC	1,586	1,617	-1.9%	14,599	14,116	3.4%
DENMARK	2,529	2,981	-15.2%	24,710	26,782	-7.7%
ESTONIA	377	422	-10.7%	4,023	3,644	10.4%
FINLAND	1,214	1,424	-14.7%	11,799	11,944	-1.2%
FRANCE	34,573	35,487	-2.6%	335,046	319,874	4.7%
GERMANY	22,892	22,287	2.7%	206,396	196,413	5.1%
GREECE	478	507	-5.7%	5,120	5,033	1.7%
HUNGARY	1,773	1,557	13.9%	16,022	13,311	20.4%
IRELAND ³	1,279	1,460	-12.4%	23,782	22,515	5.6%
ITALY ⁴	12,550	15,781	-20.5%	126,033	129,520	-2.7%
LATVIA	178	166	7.2%	1,789	1,539	16.2%
LITHUANIA	216	283	-23.7%	2,682	2,497	7.4%
LUXEMBOURG	346	365	-5.2%	3,540	3,490	1.4%
NETHERLANDS	5,988	5,930	1.0%	61,186	57,858	5.8%
POLAND	5,311	4,912	8.1%	48,623	44,031	10.4%
PORTUGAL	3,141	3,005	4.5%	28,242	27,183	3.9%
ROMANIA	1,011	1,428	-29.2%	13,370	11,896	12.4%
SLOVAKIA	708	683	3.7%	6,505	5,580	16.6%
SLOVENIA	1,002	857	16.9%	9,375	8,902	5.3%
SPAIN	13,603	15,001	-9.3%	161,437	147,470	9.5%
SWEDEN	2,577	4,723	-45.4%	46,130	39,705	16.2%
UNITED KINGDOM	53,848	57,368	-6.1%	274,247	282,679	-3.0%
EUROPEAN UNION	177,584	188,865	-6.0%	1,530,142	1,478,755	3.5%
EU15 ⁵	164,216	175,587	-6.5%	1,400,677	1,361,076	2.9%
EU12 ⁶	13,368	13,278	0.7%	129,465	117,679	10.0%
ICELAND	139	140	-0.7%	1,543	1,596	-3.3%
NORWAY	2,970	2,973	-0.1%	27,276	26,374	3.4%
SWITZERLAND	2,606	2,644	-1.4%	23,858	23,499	1.5%
EFTA	5,715	5,757	-0.7%	52,677	51,469	2.3%
EU + EFTA	183,299	194,622	-5.8%	1,582,819	1,530,224	3.4%
WESTERN EUROPE (EU15 + EFTA)	169,931	181,344	-6.3%	1,453,354	1,412,545	2.9%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Malta not available

⁴ ANFIA estimates

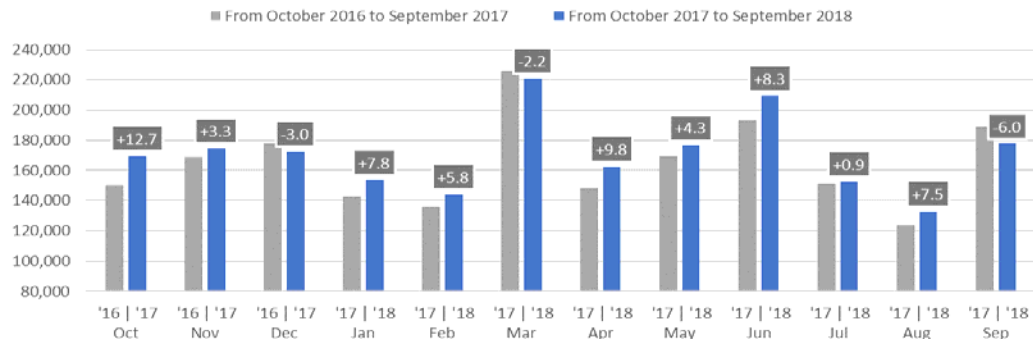
² Including light buses and coaches

⁵ Member states before the 2004 enlargement

³ LCV ≤5t

⁶ Member states having joined the EU since 2004

New light commercial vehicle registrations in the EU - 12 month trend



This information is available on the ACEA website: <http://www.acea.be>

Next press release on commercial vehicles to be issued on Thursday 22 November 2018

P R E S S R E L E A S E

PRESS EMBARGO FOR ALL DATA :

8.00 AM (6.00 AM GMT), 25 October 2018

PROVISIONAL

EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY
NEW HEAVY COMMERCIAL VEHICLES (HCV) OF 16T AND OVER¹

	September 2018	September 2017	% change 18/17	Jan-Sep 2018	Jan-Sep 2017	% change 18/17
AUSTRIA	617	637	-3.1%	5,910	5,982	-1.2%
BELGIUM	713	663	7.5%	7,039	6,575	7.1%
BULGARIA	-	-		-	-	
CROATIA	72	69	4.3%	811	821	-1.2%
CYPRUS	10	2	400.0%	38	55	-30.9%
CZECH REPUBLIC ²	630	785	-19.7%	5,836	5,929	-1.6%
DENMARK	436	402	8.5%	3,475	3,402	2.1%
ESTONIA	79	81	-2.5%	804	754	6.6%
FINLAND	233	208	12.0%	2,190	2,187	0.1%
FRANCE	4,021	3,739	7.5%	35,077	31,972	9.7%
GERMANY	5,286	5,292	-0.1%	50,586	49,486	2.2%
GREECE	8	22	-63.6%	134	182	-26.4%
HUNGARY	541	485	11.5%	4,506	3,783	19.1%
IRELAND ⁴	90	102	-11.8%	1,585	1,674	-5.3%
ITALY ³	1,265	1,252	1.0%	15,570	13,883	12.2%
LATVIA	169	149	13.4%	1,094	947	15.5%
LITHUANIA ⁴	818	760	7.6%	6,660	5,328	25.0%
LUXEMBOURG ⁴	75	57	31.6%	721	767	-6.0%
NETHERLANDS	1,023	1,040	-1.6%	11,384	10,301	10.5%
POLAND	2,709	2,495	8.6%	20,318	18,161	11.9%
PORTUGAL	332	462	-28.1%	2,902	3,126	-7.2%
ROMANIA	590	505	16.8%	5,016	4,485	11.8%
SLOVAKIA	300	324	-7.4%	2,963	2,887	2.6%
SLOVENIA ⁴	193	205	-5.9%	1,889	1,660	13.8%
SPAIN	1,457	1,650	-11.7%	13,979	13,667	2.3%
SWEDEN	493	604	-18.4%	4,382	4,469	-1.9%
UNITED KINGDOM ⁴	3,876	4,159	-6.8%	27,025	29,332	-7.9%
EUROPEAN UNION	26,036	26,149	-0.4%	231,894	221,815	4.5%
EU15	19,925	20,289	-1.8%	181,959	177,005	2.8%
EU12	6,111	5,860	4.3%	49,935	44,810	11.4%
ICELAND	14	16	-12.5%	190	160	18.8%
NORWAY ⁴	451	376	19.9%	3,721	3,441	8.1%
SWITZERLAND ²	264	264	0.0%	2,740	2,890	-5.2%
EFTA	729	656	11.1%	6,651	6,491	2.5%
EU + EFTA	26,765	26,805	-0.1%	238,545	228,306	4.5%
WESTERN EUROPE (EU15 + EFTA)	20,654	20,945	-1.4%	188,610	183,496	2.8%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

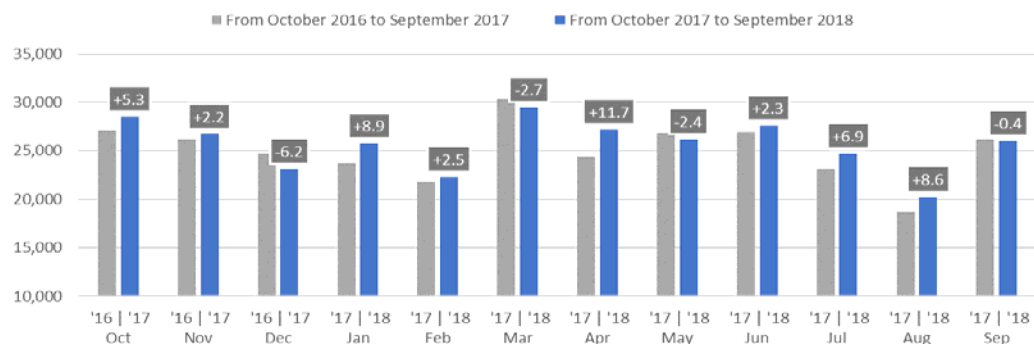
¹ Excluding heavy buses and coaches

³ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

² HCV $\geq 18t$

⁴ Estimates

New heavy commercial vehicle registrations in the EU - 12 month trend



For further information, please contact: Francesca Piazza - Statistics Manager - E-mail: fp@acea.be

This information is available on the ACEA website: <http://www.acea.be>

P R E S S R E L E A S E

PRESS EMBARGO FOR ALL DATA :

8.00 AM (6.00 AM GMT), 25 October 2018

PROVISIONAL

EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY
NEW MEDIUM AND HEAVY COMMERCIAL VEHICLES (MHCV) OVER 3.5T¹

	September 2018	September 2017	% change 18/17	Jan-Sep 2018	Jan-Sep 2017	% change 18/17
AUSTRIA	651	679	-4.1%	6,246	6,344	-1.5%
BELGIUM	815	836	-2.5%	8,301	7,733	7.3%
BULGARIA	-	-		-	-	
CROATIA	90	81	11.1%	1,102	1,050	5.0%
CYPRUS	18	4	350.0%	95	80	18.8%
CZECH REPUBLIC	754	914	-17.5%	7,129	7,061	1.0%
DENMARK	473	451	4.9%	3,779	3,756	0.6%
ESTONIA	83	84	-1.2%	865	787	9.9%
FINLAND	312	258	20.9%	2,887	2,624	10.0%
FRANCE	4,422	4,120	7.3%	40,322	37,092	8.7%
GERMANY	7,336	7,565	-3.0%	70,363	69,339	1.5%
GREECE	12	36	-66.7%	256	345	-25.8%
HUNGARY	593	532	11.5%	4,962	4,168	19.0%
IRELAND	144	199	-27.6%	1,943	1,971	-1.4%
ITALY ²	1,566	1,640	-4.5%	19,240	17,452	10.2%
LATVIA	170	159	6.9%	1,139	985	15.6%
LITHUANIA ³	825	784	5.2%	6,743	5,419	24.4%
LUXEMBOURG	77	63	22.2%	824	891	-7.5%
NETHERLANDS	1,160	1,155	0.4%	12,624	11,359	11.1%
POLAND	2,913	2,684	8.5%	22,056	19,742	11.7%
PORTUGAL	572	505	13.3%	3,691	3,717	-0.7%
ROMANIA	603	532	13.3%	5,215	4,723	10.4%
SLOVAKIA	344	347	-0.9%	3,320	3,201	3.7%
SLOVENIA ³	203	217	-6.5%	2,008	1,778	12.9%
SPAIN	1,691	1,947	-13.1%	17,351	16,775	3.4%
SWEDEN	526	674	-22.0%	4,757	4,888	-2.7%
UNITED KINGDOM ³	5,202	5,433	-4.3%	37,595	39,876	-5.7%
EUROPEAN UNION	31,555	31,899	-1.1%	284,813	273,156	4.3%
EU15	24,959	25,561	-2.4%	230,179	224,162	2.7%
EU12	6,596	6,338	4.1%	54,634	48,994	11.5%
ICELAND	23	29	-20.7%	313	299	4.7%
NORWAY	600	497	20.7%	5,498	4,893	12.4%
SWITZERLAND	343	340	0.9%	3,454	3,516	-1.8%
EFTA	966	866	11.5%	9,265	8,708	6.4%
EU + EFTA	32,521	32,765	-0.7%	294,078	281,864	4.3%
WESTERN EUROPE (EU15 + EFTA)	25,925	26,427	-1.9%	239,444	232,870	2.8%

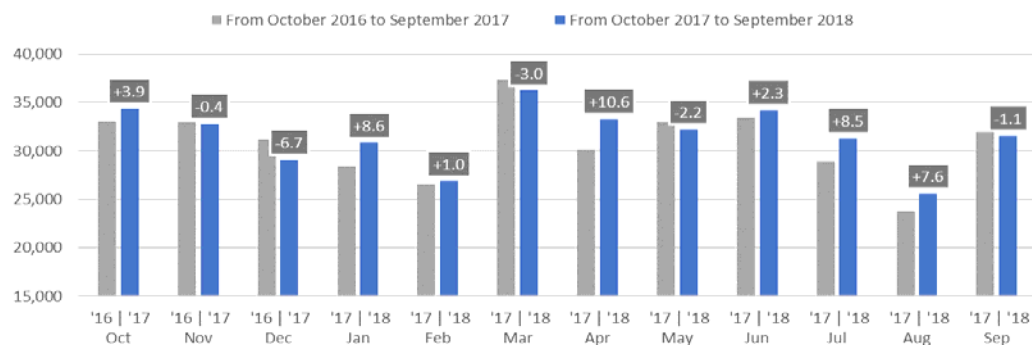
SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Excluding buses and coaches over 3.5t

² ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

³ Estimates

New medium and heavy commercial vehicle registrations in the EU - 12 month trend



For further information, please contact: Francesca Piazza - Statistics Manager - E-mail: fp@acea.be

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P R E S S R E L E A S E

PRESS EMBARGO FOR ALL DATA :

8.00 AM (6.00 AM GMT), 25 October 2018

PROVISIONAL

EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY
NEW MEDIUM AND HEAVY BUSES & COACHES (MHBC) OVER 3.5T

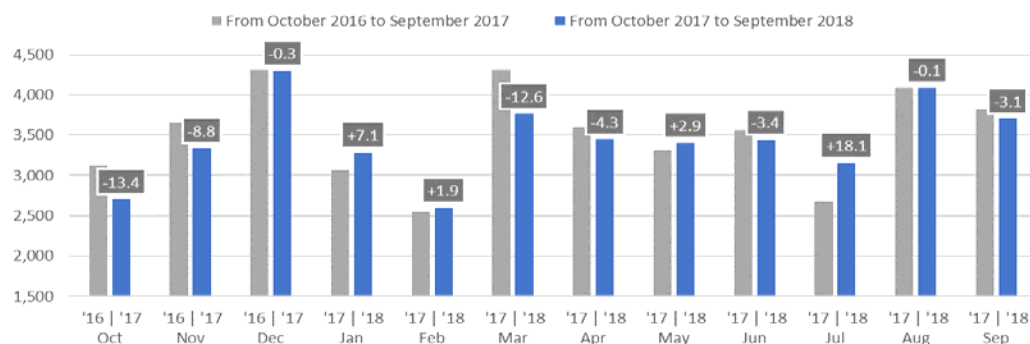
	September 2018	September 2017	% change 18/17	Jan-Sep 2018	Jan-Sep 2017	% change 18/17
AUSTRIA	90	126	-28.6%	796	937	-15.0%
BELGIUM	35	61	-42.6%	790	752	5.1%
BULGARIA	-	-	-	-	-	-
CROATIA	22	7	214.3%	217	170	27.6%
CYPRUS	-	-	-	-	-	-
CZECH REPUBLIC	29	35	-17.1%	783	477	64.2%
DENMARK	43	78	-44.9%	437	672	-35.0%
ESTONIA	4	5	-20.0%	129	195	-33.8%
FINLAND	37	43	-14.0%	392	403	-2.7%
FRANCE	440	451	-2.4%	4,892	4,521	8.2%
GERMANY	399	431	-7.4%	4,601	4,789	-3.9%
GREECE	18	20	-10.0%	197	149	32.2%
HUNGARY	26	53	-50.9%	442	454	-2.6%
IRELAND	46	17	170.6%	389	263	47.9%
ITALY ¹	461	322	43.2%	3,506	2,586	35.6%
LATVIA	4	29	-86.2%	92	132	-30.3%
LITHUANIA ²	42	32	31.3%	480	308	55.8%
LUXEMBOURG	14	34	-58.8%	199	202	-1.5%
NETHERLANDS	9	10	-10.0%	390	483	-19.3%
POLAND	256	127	101.6%	2,068	1,684	22.8%
PORTUGAL	70	19	268.4%	353	293	20.5%
ROMANIA	78	78	0.0%	763	752	1.5%
SLOVAKIA	11	67	-83.6%	203	275	-26.2%
SLOVENIA ²	4	5	-20.0%	115	134	-14.2%
SPAIN	585	622	-5.9%	2,551	2,644	-3.5%
SWEDEN	61	92	-33.7%	638	1,054	-39.5%
UNITED KINGDOM ²	922	1,059	-12.9%	5,843	6,669	-12.4%
EUROPEAN UNION	3,706	3,823	-3.1%	31,266	30,998	0.9%
EU15	3,230	3,385	-4.6%	25,974	26,417	-1.7%
EU12	476	438	8.7%	5,292	4,581	15.5%
ICELAND	11	6	83.3%	88	135	-34.8%
NORWAY	47	135	-65.2%	895	942	-5.0%
SWITZERLAND	47	54	-13.0%	425	450	-5.6%
EFTA	105	195	-46.2%	1,408	1,527	-7.8%
EU + EFTA	3,811	4,018	-5.2%	32,674	32,525	0.5%
WESTERN EUROPE (EU15 + EFTA)	3,335	3,580	-6.8%	27,382	27,944	-2.0%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

² Estimates

New medium and heavy buses & coaches registrations in the EU - 12 month trend



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PRESS EMBARGO FOR ALL DATA :

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PROVISIONAL EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY TOTAL NEW COMMERCIAL VEHICLES

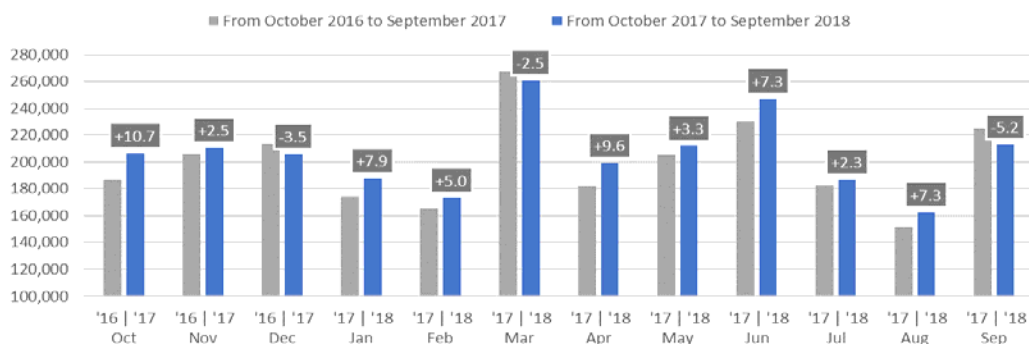
	September 2018	September 2017	% change 18/17	Jan-Sep 2018	Jan-Sep 2017	% change 18/17
AUSTRIA	4,155	4,299	-3.3%	40,603	38,147	6.4%
BELGIUM	6,634	6,671	-0.6%	68,539	68,229	0.5%
BULGARIA ¹	544	616	-11.7%	4,451	4,195	6.1%
CROATIA	634	660	-3.9%	7,987	7,741	3.2%
CYPRUS ²	158	169	-6.5%	1,453	1,527	-4.8%
CZECH REPUBLIC	2,369	2,566	-7.7%	22,511	21,654	4.0%
DENMARK	3,045	3,510	-13.2%	28,926	31,210	-7.3%
ESTONIA	464	511	-9.2%	5,017	4,626	8.5%
FINLAND	1,563	1,725	-9.4%	15,078	14,971	0.7%
FRANCE	39,435	40,058	-1.6%	380,260	361,487	5.2%
GERMANY	30,627	30,283	1.1%	281,360	270,541	4.0%
GREECE	508	563	-9.8%	5,573	5,527	0.8%
HUNGARY	2,392	2,142	11.7%	21,426	17,933	19.5%
IRELAND	1,469	1,676	-12.4%	26,114	24,749	5.5%
ITALY	14,577	17,743	-17.8%	148,779	149,558	-0.5%
LATVIA	352	354	-0.6%	3,020	2,656	13.7%
LITHUANIA	1,083	1,099	-1.5%	9,905	8,224	20.4%
LUXEMBOURG	437	462	-5.4%	4,563	4,583	-0.4%
NETHERLANDS	7,157	7,095	0.9%	74,200	69,700	6.5%
POLAND	8,480	7,723	9.8%	72,747	65,457	11.1%
PORTUGAL	3,783	3,529	7.2%	32,286	31,193	3.5%
ROMANIA	1,692	2,038	-17.0%	19,348	17,371	11.4%
SLOVAKIA	1,063	1,097	-3.1%	10,028	9,056	10.7%
SLOVENIA	1,209	1,079	12.0%	11,498	10,814	6.3%
SPAIN	15,879	17,570	-9.6%	181,339	166,889	8.7%
SWEDEN	3,164	5,489	-42.4%	51,525	45,647	12.9%
UNITED KINGDOM	59,972	63,860	-6.1%	317,685	329,224	-3.5%
EUROPEAN UNION	212,845	224,587	-5.2%	1,846,221	1,782,909	3.6%
EU15	192,405	204,533	-5.9%	1,656,830	1,611,655	2.8%
EU12	20,440	20,054	1.9%	189,391	171,254	10.6%
ICELAND	173	175	-1.1%	1,944	2,030	-4.2%
NORWAY	3,617	3,605	0.3%	33,669	32,209	4.5%
SWITZERLAND	2,996	3,038	-1.4%	27,737	27,465	1.0%
EFTA	6,786	6,818	-0.5%	63,350	61,704	2.7%
EU + EFTA	219,631	231,405	-5.1%	1,909,571	1,844,613	3.5%
WESTERN EUROPE (EU15 + EFTA)	199,191	211,351	-5.8%	1,720,180	1,673,359	2.8%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Data for MHCV and MHBC not available

² Data for MHBC not available

Total new commercial vehicle registrations in the EU - 12 month trend



For further information, please contact: Francesca Piazza - Statistics Manager - E-mail: fp@acea.be

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