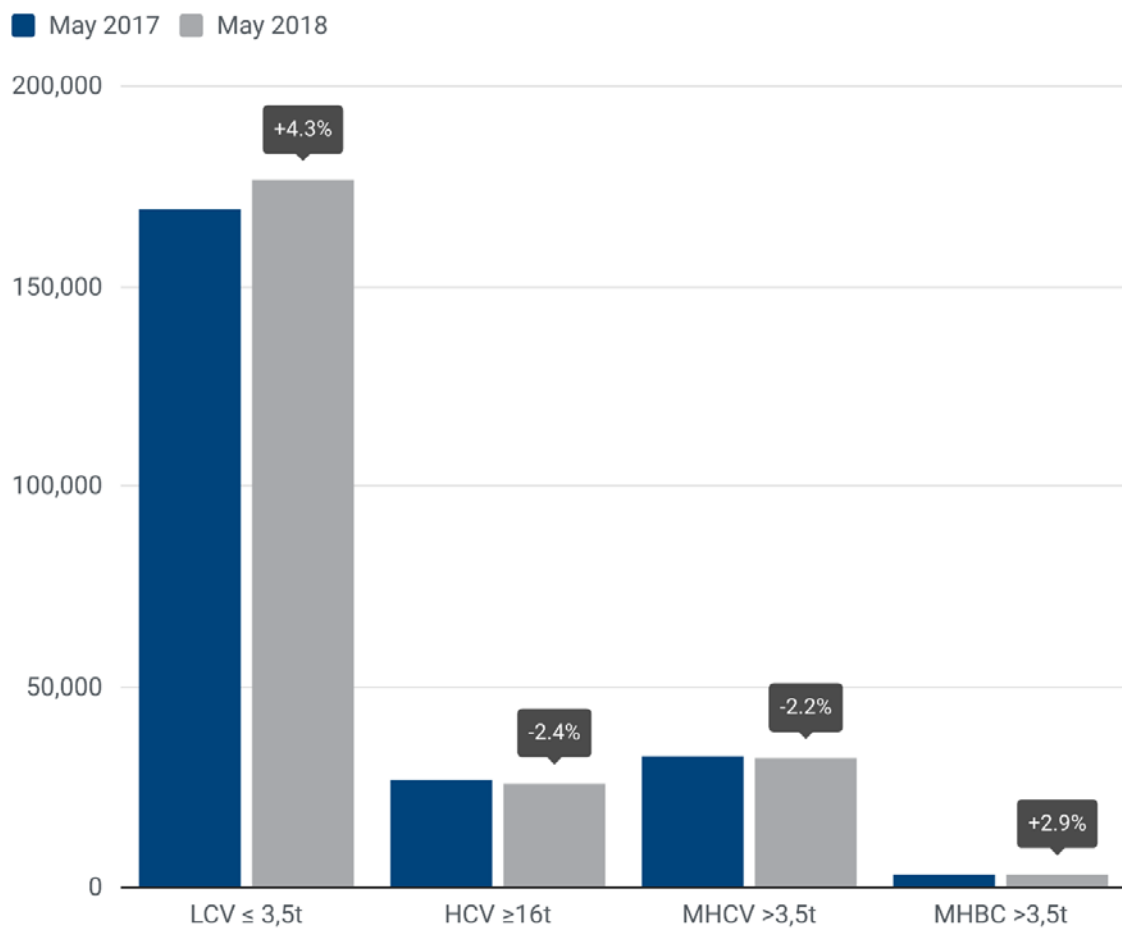


PRESS EMBARGO: 8.00 AM (6.00 AM GMT), 26 June 2018

NEW COMMERCIAL VEHICLE REGISTRATIONS EUROPEAN UNION¹

May 2018



Next press release: Wednesday 25 July 2018

¹ Malta not available

Commercial vehicle registrations: +4.1% five months into 2018; +3.3% in May

Total new commercial vehicles

In May 2018, registrations of new commercial vehicles in the EU grew modestly (+3.3%) compared to April's strong performance, with 212,122 units registered in total. Demand was sustained by the van and bus segments, while truck sales declined in May. The Spanish and French markets posted growth (+8.4% and +2.1%, respectively), but the other major European markets remained more or less stable compared to May 2017.

So far in 2018, EU demand for new commercial vehicles increased by 4.1%, with positive figures for four out of five months. New registrations totalled more than one million units over this period. Spain recorded double-digit growth figures (+11.4%), followed by France (+5.5%), Italy (+3.0%) and Germany (+2.9%). By contrast, demand for commercial vehicles decreased by 2.6% in the United Kingdom compared to last year.

New light commercial vehicles (LCV) up to 3.5 tonnes²

In May 2018, light commercial vehicle registrations grew by 4.3%. All major EU markets performed well, except for Italy (-2.0%). Spain (+9.3%), Germany (+2.4%), the United Kingdom (+2.4%) and France (+1.8%) all saw demand for vans increase last month. Overall, 176,545 new vans were registered across the European Union.

During the first five months of 2018, demand for new vans increased by 4.3%, totalling 857,431 vehicles. Growth was posted in Spain (+11.7%), France (+5.3%), Germany (+4.8%) and Italy (+1.1%). Demand for vans in the United Kingdom, however, fell by 1.4% so far this year.

New heavy commercial vehicles (HCV) of 16 tonnes and over³

May registrations of new heavy commercial vehicles contracted by 2.4% to 26,212 units. Results were diverse among the major EU markets, with heavy-truck sales increasing in Italy (+13.8%), Spain (+4.7%) and France (+4.2%) but declining in the UK (-22.3%) and Germany (-4.7%).

Five months into the year, EU demand remained positive (+4.2%) – 132,188 new heavy trucks were registered so far. The Italian (+17.9%), French (+9.8%) and Spanish (+9.2%) markets posted the strongest gains over this period, but demand fell in the United Kingdom (-10.2%) and Germany (-1.3%).

New medium and heavy commercial vehicles (MHCV) over 3.5 tonnes⁴

In May 2018, the truck segment posted a slight decline (-2.2%). Overall, 32,170 new trucks were registered in the European Union last month. Even though demand declined in the UK (-14.4%) and Germany (-6.5%), it did grow in the other major EU markets and Italy (+15.0%) in particular.

From January to May 2018, EU demand for new trucks went up by 3.5%, counting 160,793 units. Italy (+15.0%), Spain (+9.2%) and France (+7.9%) all performed very well, although registrations did fall in the United Kingdom (-8.6%) and Germany (-1.6%) so far this year.

New medium and heavy buses & coaches (MHBC) over 3.5 tonnes

May 2018 results show that demand for buses and coaches grew again last month (+2.9%) after declining in April. In total, 3,407 new buses and coaches were registered, but results were diverse among the five major EU markets. Registrations fell in Germany (-28.0%), the United Kingdom (-10.3%) and Spain (-6.9%), while Italy (+29.2%) and France (+19.3%) posted very positive results.

During the first five months of 2018, EU bus and coach registrations were slightly lower than one year ago (-0.5%), counting 16,759 new vehicles. Demand increased in Italy (+16.0%) and Spain (+8.1%), but registrations dropped in the UK (-15.7%), Germany (-6.6%) and France (-5.2%).

² Including light buses & coaches

³ Excluding heavy buses & coaches

⁴ Excluding medium and heavy buses & coaches

P R E S S R E L E A S E

PRESS EMBARGO FOR ALL DATA :

8.00 AM (6.00 AM GMT), 26 June 2018

PROVISIONAL

EU+EFTA¹ NEW REGISTRATION FIGURES BY COUNTRY
NEW LIGHT COMMERCIAL VEHICLES (LCV) UP TO 3,5T²

	May 2018	May 2017	% change 18/17	Jan-May 2018	Jan-May 2017	% change 18/17
AUSTRIA	3,929	3,676	6.9%	19,262	16,950	13.6%
BELGIUM	7,171	7,146	0.3%	35,056	35,311	-0.7%
BULGARIA	513	557	-7.9%	2,299	2,127	8.1%
CROATIA	993	1,011	-1.8%	3,918	3,734	4.9%
CYPRUS	151	189	-20.1%	790	840	-6.0%
CZECH REPUBLIC	1,777	1,620	9.7%	8,059	7,468	7.9%
DENMARK	3,384	3,268	3.5%	14,070	14,871	-5.4%
ESTONIA	555	422	31.5%	2,329	1,988	17.2%
FINLAND	1,590	1,467	8.4%	7,240	6,956	4.1%
FRANCE	37,402	36,738	1.8%	192,511	182,753	5.3%
GERMANY	23,424	22,879	2.4%	110,919	105,852	4.8%
GREECE	642	764	-16.0%	2,984	2,892	3.2%
HUNGARY	1,749	1,613	8.4%	8,480	7,233	17.2%
IRELAND ³	1,640	1,461	12.3%	15,949	15,051	6.0%
ITALY ⁴	16,500	16,834	-2.0%	73,891	73,109	1.1%
LATVIA	219	218	0.5%	962	831	15.8%
LITHUANIA	506	328	54.3%	1,562	1,288	21.3%
LUXEMBOURG	422	410	2.9%	1,939	1,927	0.6%
NETHERLANDS	6,752	6,237	8.3%	36,243	34,113	6.2%
POLAND	5,370	4,738	13.3%	26,065	24,212	7.7%
PORTUGAL	3,494	3,121	12.0%	15,093	14,911	1.2%
ROMANIA	1,595	1,783	-10.5%	7,376	6,831	8.0%
SLOVAKIA	838	748	12.0%	3,459	3,107	11.3%
SLOVENIA	1,089	1,159	-6.0%	5,116	5,027	1.8%
SPAIN	20,751	18,994	9.3%	92,124	82,484	11.7%
SWEDEN	6,450	4,862	32.7%	24,221	22,355	8.3%
UNITED KINGDOM	27,639	26,982	2.4%	145,514	147,577	-1.4%
EUROPEAN UNION	176,545	169,225	4.3%	857,431	821,798	4.3%
EU15 ⁵	161,190	154,839	4.1%	787,016	757,112	3.9%
EU12 ⁶	15,355	14,386	6.7%	70,415	64,686	8.9%
ICELAND ⁷	183	290	-36.9%	892	965	-7.6%
NORWAY	3,158	3,253	-2.9%	15,122	14,027	7.8%
SWITZERLAND	2,791	2,844	-1.9%	12,732	13,186	-3.4%
EFTA	6,132	6,387	-4.0%	28,746	28,178	2.0%
EU + EFTA	182,677	175,612	4.0%	886,177	849,976	4.3%
WESTERN EUROPE (EU15 + EFTA)	167,322	161,226	3.8%	815,762	785,290	3.9%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Malta not available

⁴ ANFIA estimates

⁷ Estimates

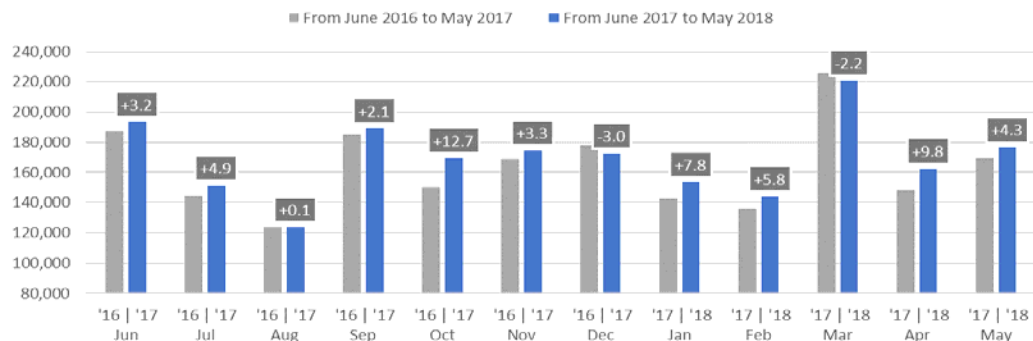
² Including light buses and coaches

⁵ Member states before the 2004 enlargement

³ LCV ≤5t

⁶ Member states having joined the EU since 2004

New light commercial vehicle registrations in the EU - 12 month trend



This information is available on the ACEA website: <http://www.acea.be>

Next press release on commercial vehicles to be issued on Wednesday 25 July 2018

P R E S S R E L E A S E

PRESS EMBARGO FOR ALL DATA :

8.00 AM (6.00 AM GMT), 26 June 2018

PROVISIONAL

EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY
NEW HEAVY COMMERCIAL VEHICLES (HCV) OF ≥16T AND OVER¹

	May 2018	May 2017	% change 18/17	Jan-May 2018	Jan-May 2017	% change 18/17
AUSTRIA	655	704	-7.0%	3,338	3,633	-8.1%
BELGIUM	896	825	8.6%	4,280	4,089	4.7%
BULGARIA	3	0		3	0	
CROATIA	109	98	11.2%	449	514	-12.6%
CYPRUS	4	13	-69.2%	16	39	-59.0%
CZECH REPUBLIC ²	696	743	-6.3%	3,357	3,424	-2.0%
DENMARK	413	424	-2.6%	1,938	1,923	0.8%
ESTONIA	84	94	-10.6%	504	498	1.2%
FINLAND	311	263	18.3%	1,309	1,283	2.0%
FRANCE	3,897	3,740	4.2%	19,862	18,084	9.8%
GERMANY	5,683	5,962	-4.7%	27,785	28,163	-1.3%
GREECE	11	10	10.0%	94	85	10.6%
HUNGARY	456	589	-22.6%	2,653	2,059	28.8%
IRELAND ⁴	177	157	12.7%	1,023	1,143	-10.5%
ITALY ³	1,751	1,538	13.8%	9,721	8,244	17.9%
LATVIA	108	85	27.1%	606	542	11.8%
LITHUANIA ⁴	751	642	17.0%	3,803	3,061	24.2%
LUXEMBOURG ⁴	85	121	-29.8%	402	492	-18.3%
NETHERLANDS	1,313	1,205	9.0%	7,109	6,437	10.4%
POLAND	2,402	2,371	1.3%	11,595	10,056	15.3%
PORTUGAL	270	310	-12.9%	1,523	1,512	0.7%
ROMANIA	567	598	-5.2%	2,730	2,789	-2.1%
SLOVAKIA	346	354	-2.3%	1,797	1,820	-1.3%
SLOVENIA ⁴	235	193	21.8%	1,173	992	18.2%
SPAIN	1,549	1,479	4.7%	8,204	7,511	9.2%
SWEDEN	546	605	-9.8%	2,542	2,520	0.9%
UNITED KINGDOM ⁴	2,894	3,725	-22.3%	14,372	16,001	-10.2%
EUROPEAN UNION	26,212	26,848	-2.4%	132,188	126,914	4.2%
EU15	20,451	21,068	-2.9%	103,502	101,120	2.4%
EU12	5,761	5,780	-0.3%	28,686	25,794	11.2%
ICELAND ⁴	19	27	-29.6%	78	83	-6.0%
NORWAY ⁴	425	478	-11.1%	2,073	1,962	5.7%
SWITZERLAND ²	309	374	-17.4%	1,568	1,688	-7.1%
EFTA	753	879	-14.3%	3,719	3,733	-0.4%
EU + EFTA	26,965	27,727	-2.7%	135,907	130,647	4.0%
WESTERN EUROPE (EU15 + EFTA)	21,204	21,947	-3.4%	107,221	104,853	2.3%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

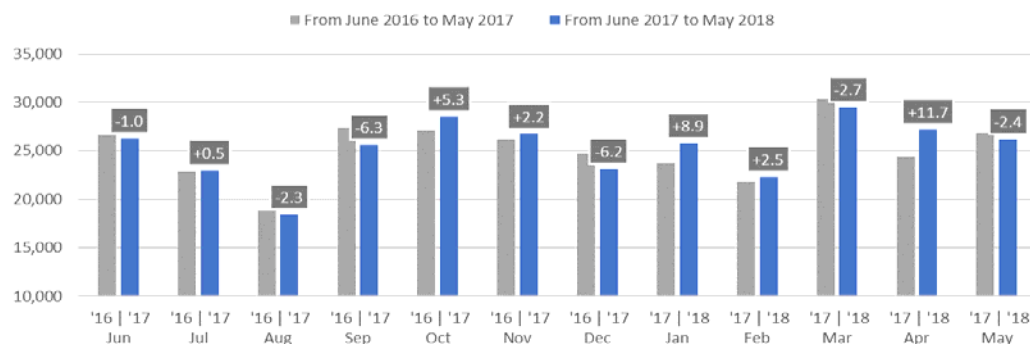
¹ Excluding heavy buses and coaches

³ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

² HCV ≥18t

⁴ Estimates

New heavy commercial vehicle registrations in the EU - 12 month trend



For further information, please contact: Francesca Piazza - Statistics Manager - E-mail: fp@acea.be

This information is available on the ACEA website: <http://www.acea.be>

P R E S S R E L E A S E

PRESS EMBARGO FOR ALL DATA :

8.00 AM (6.00 AM GMT), 26 June 2018

PROVISIONAL

EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY
NEW MEDIUM AND HEAVY COMMERCIAL VEHICLES (MHCV) OVER 3.5T¹

	May 2018	May 2017	% change 18/17	Jan-May 2018	Jan-May 2017	% change 18/17
AUSTRIA	689	732	-5.9%	3,493	3,778	-7.5%
BELGIUM	1,035	967	7.0%	5,028	4,711	6.7%
BULGARIA	3	0		3	0	
CROATIA	156	124	25.8%	589	633	-7.0%
CYPRUS	12	17	-29.4%	43	56	-23.2%
CZECH REPUBLIC	832	880	-5.5%	4,036	4,021	0.4%
DENMARK	449	458	-2.0%	2,118	2,097	1.0%
ESTONIA	91	95	-4.2%	535	510	4.9%
FINLAND	383	333	15.0%	1,692	1,523	11.1%
FRANCE	4,523	4,387	3.1%	22,775	21,114	7.9%
GERMANY	7,852	8,402	-6.5%	38,465	39,105	-1.6%
GREECE	25	22	13.6%	173	150	15.3%
HUNGARY	512	643	-20.4%	2,882	2,253	27.9%
IRELAND	187	191	-2.1%	1,207	1,322	-8.7%
ITALY ²	2,226	1,936	15.0%	11,757	10,225	15.0%
LATVIA	111	89	24.7%	634	553	14.6%
LITHUANIA ³	756	662	14.2%	3,850	3,110	23.8%
LUXEMBOURG	92	137	-32.8%	470	566	-17.0%
NETHERLANDS	1,463	1,332	9.8%	7,800	7,019	11.1%
POLAND	2,598	2,558	1.6%	12,466	10,854	14.9%
PORTUGAL	320	375	-14.7%	1,813	1,818	-0.3%
ROMANIA	584	616	-5.2%	2,841	2,928	-3.0%
SLOVAKIA	381	392	-2.8%	1,995	2,003	-0.4%
SLOVENIA ³	242	208	16.3%	1,238	1,065	16.2%
SPAIN	1,952	1,914	2.0%	10,068	9,220	9.2%
SWEDEN	586	639	-8.3%	2,754	2,737	0.6%
UNITED KINGDOM ³	4,110	4,801	-14.4%	20,068	21,949	-8.6%
EUROPEAN UNION	32,170	32,910	-2.2%	160,793	155,320	3.5%
EU15	25,892	26,626	-2.8%	129,681	127,334	1.8%
EU12	6,278	6,284	-0.1%	31,112	27,986	11.2%
ICELAND ³	31	56	-44.6%	141	156	-9.6%
NORWAY	721	721	0.0%	3,050	2,692	13.3%
SWITZERLAND	391	462	-15.4%	1,938	2,030	-4.5%
EFTA	1,143	1,239	-7.7%	5,129	4,878	5.1%
EU + EFTA	33,313	34,149	-2.4%	165,922	160,198	3.6%
WESTERN EUROPE (EU15 + EFTA)	27,035	27,865	-3.0%	134,810	132,212	2.0%

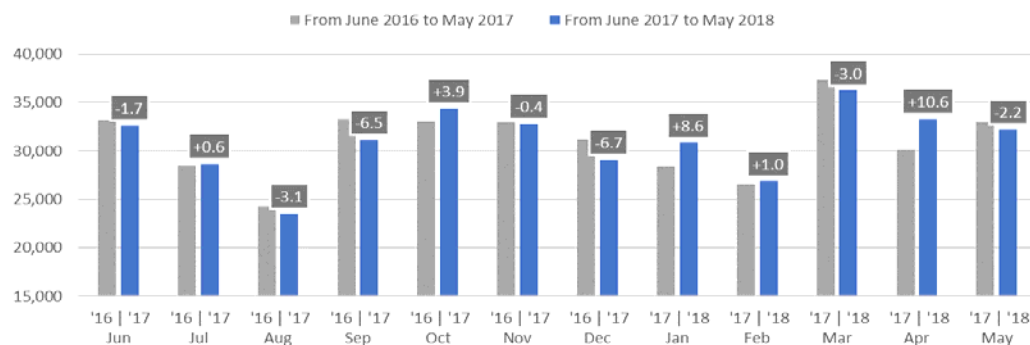
SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Excluding buses and coaches over 3.5t

² ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

³ Estimates

New medium and heavy commercial vehicle registrations in the EU - 12 month trend



For further information, please contact: Francesca Piazza - Statistics Manager - E-mail: fp@acea.be

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P R E S S R E L E A S E

PRESS EMBARGO FOR ALL DATA :

8.00 AM (6.00 AM GMT), 26 June 2018

PROVISIONAL

EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY
NEW MEDIUM AND HEAVY BUSES & COACHES (MHBC) OVER 3.5T

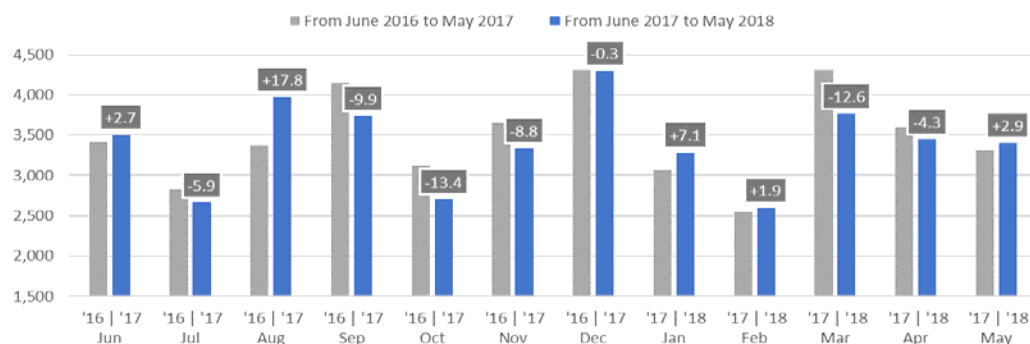
	May 2018	May 2017	% change 18/17	Jan-May 2018	Jan-May 2017	% change 18/17
AUSTRIA	80	104	-23.1%	408	464	-12.1%
BELGIUM	113	90	25.6%	548	419	30.8%
BULGARIA	-	-	-	-	-	-
CROATIA	16	36	-55.6%	153	132	15.9%
CYPRUS	-	-	-	-	-	-
CZECH REPUBLIC	135	75	80.0%	441	322	37.0%
DENMARK	47	52	-9.6%	226	265	-14.7%
ESTONIA	12	18	-33.3%	58	125	-53.6%
FINLAND	35	34	2.9%	155	173	-10.4%
FRANCE	364	305	19.3%	1,916	2,021	-5.2%
GERMANY	440	611	-28.0%	2,697	2,888	-6.6%
GREECE	33	18	83.3%	122	84	45.2%
HUNGARY	70	35	100.0%	328	212	54.7%
IRELAND	41	47	-12.8%	178	179	-0.6%
ITALY ¹	443	343	29.2%	1,839	1,586	16.0%
LATVIA	7	16	-56.3%	61	76	-19.7%
LITHUANIA ²	41	7	485.7%	280	152	84.2%
LUXEMBOURG	21	18	16.7%	126	139	-9.4%
NETHERLANDS	21	44	-52.3%	254	288	-11.8%
POLAND	299	164	82.3%	1,183	934	26.7%
PORTUGAL	33	26	26.9%	211	214	-1.4%
ROMANIA	74	100	-26.0%	358	407	-12.0%
SLOVAKIA	37	30	23.3%	143	146	-2.1%
SLOVENIA ²	19	15	26.7%	86	90	-4.4%
SPAIN	269	289	-6.9%	1,507	1,394	8.1%
SWEDEN	69	66	4.5%	259	304	-14.8%
UNITED KINGDOM ²	688	767	-10.3%	3,222	3,824	-15.7%
EUROPEAN UNION	3,407	3,310	2.9%	16,759	16,838	-0.5%
EU15	2,697	2,814	-4.2%	13,668	14,242	-4.0%
EU12	710	496	43.1%	3,091	2,596	19.1%
ICELAND ²	13	33	-60.6%	54	61	-11.5%
NORWAY	140	83	68.7%	364	436	-16.5%
SWITZERLAND	58	83	-30.1%	204	234	-12.8%
EFTA	211	199	6.0%	622	731	-14.9%
EU + EFTA	3,618	3,509	3.1%	17,381	17,569	-1.1%
WESTERN EUROPE (EU15 + EFTA)	2,908	3,013	-3.5%	14,290	14,973	-4.6%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

² Estimates

New medium and heavy buses & coaches registrations in the EU - 12 month trend



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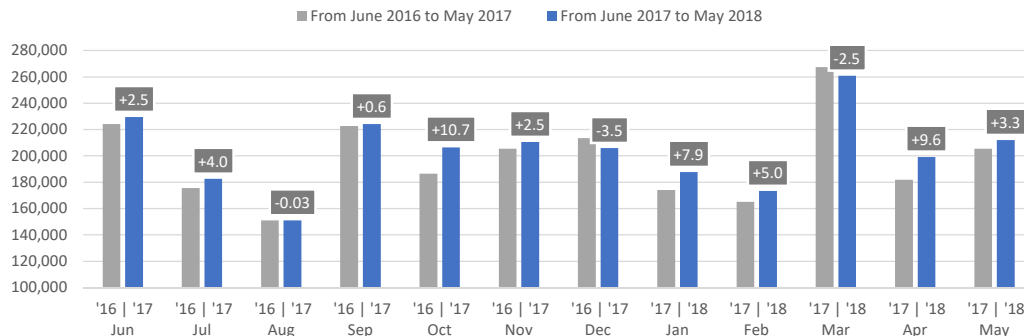
PROVISIONAL EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY TOTAL NEW COMMERCIAL VEHICLES

	May 2018	May 2017	% change 18/17	Jan-May 2018	Jan-May 2017	% change 18/17
AUSTRIA	4,698	4,512	4.1%	23,163	21,192	9.3%
BELGIUM	8,319	8,203	1.4%	40,632	40,441	0.5%
BULGARIA ¹	516	557	-7.4%	2,302	2,127	8.2%
CROATIA	1,165	1,171	-0.5%	4,660	4,499	3.6%
CYPRUS ¹	163	206	-20.9%	833	896	-7.0%
CZECH REPUBLIC	2,744	2,575	6.6%	12,536	11,811	6.1%
DENMARK	3,880	3,778	2.7%	16,414	17,233	-4.8%
ESTONIA	658	535	23.0%	2,922	2,623	11.4%
FINLAND	2,008	1,834	9.5%	9,087	8,652	5.0%
FRANCE	42,289	41,430	2.1%	217,202	205,888	5.5%
GERMANY	31,716	31,892	-0.6%	152,081	147,845	2.9%
GREECE	700	804	-12.9%	3,279	3,126	4.9%
HUNGARY	2,331	2,291	1.7%	11,690	9,698	20.5%
IRELAND	1,868	1,699	9.9%	17,334	16,552	4.7%
ITALY	19,169	19,113	0.3%	87,487	84,920	3.0%
LATVIA	337	323	4.3%	1,657	1,460	13.5%
LITHUANIA	1,303	997	30.7%	5,692	4,550	25.1%
LUXEMBOURG	535	565	-5.3%	2,535	2,632	-3.7%
NETHERLANDS	8,236	7,613	8.2%	44,297	41,420	6.9%
POLAND	8,267	7,460	10.8%	39,714	36,000	10.3%
PORTUGAL	3,847	3,522	9.2%	17,117	16,943	1.0%
ROMANIA	2,253	2,499	-9.8%	10,575	10,166	4.0%
SLOVAKIA	1,256	1,170	7.4%	5,597	5,256	6.5%
SLOVENIA	1,350	1,382	-2.3%	6,440	6,182	4.2%
SPAIN	22,972	21,197	8.4%	103,699	93,098	11.4%
SWEDEN	7,105	5,567	27.6%	27,234	25,396	7.2%
UNITED KINGDOM	32,437	32,550	-0.3%	168,804	173,350	-2.6%
EUROPEAN UNION	212,122	205,445	3.3%	1,034,983	993,956	4.1%
EU15	189,779	184,279	3.0%	930,365	898,688	3.5%
EU12	22,343	21,166	5.6%	104,618	95,268	9.8%
ICELAND	227	379	-40.1%	1,087	1,182	-8.0%
NORWAY	4,019	4,057	-0.9%	18,536	17,155	8.1%
SWITZERLAND	3,240	3,389	-4.4%	14,874	15,450	-3.7%
EFTA	7,486	7,825	-4.3%	34,497	33,787	2.1%
EU + EFTA	219,608	213,270	3.0%	1,069,480	1,027,743	4.1%
WESTERN EUROPE (EU15 + EFTA)	197,265	192,104	2.7%	964,862	932,475	3.5%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Data for MHBC not available

Total new commercial vehicle registrations in the EU - 12 month trend



For further information, please contact: Francesca Piazza - Statistics Manager - E-mail: fp@acea.be

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