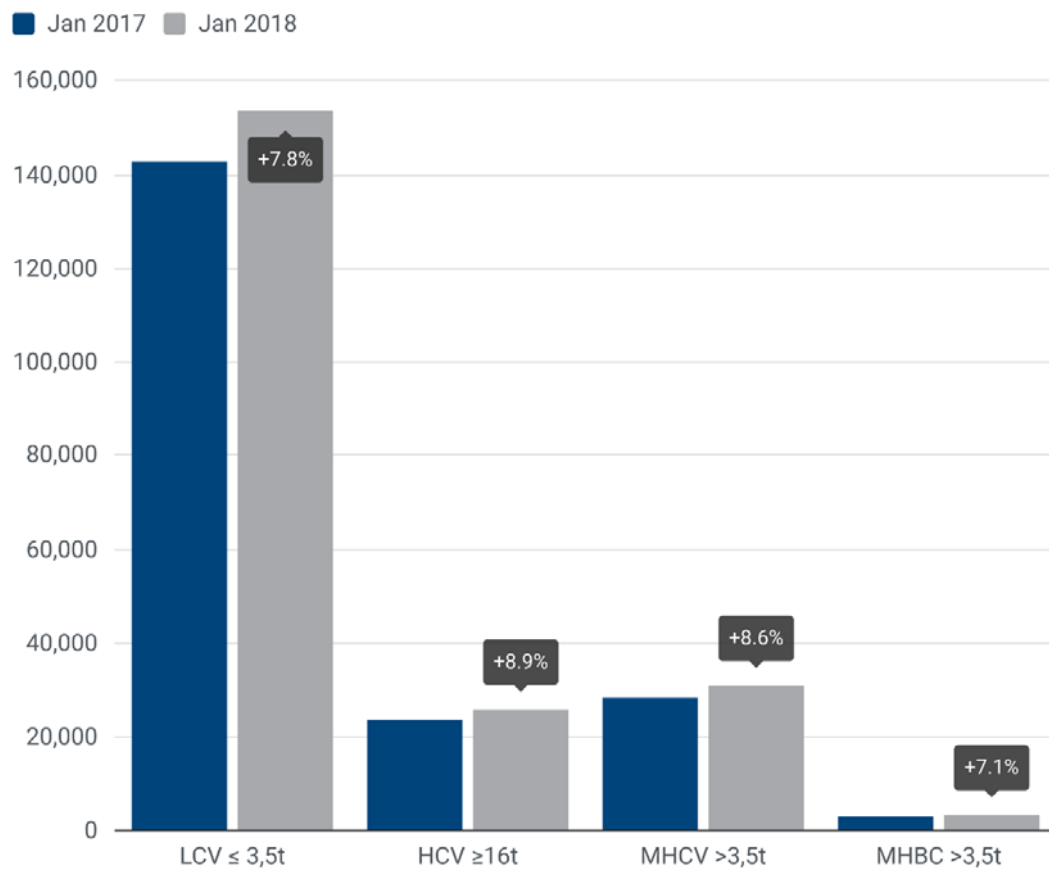


PRESS EMBARGO: 8.00 AM (7.00 AM GMT), 22 February 2018

NEW COMMERCIAL VEHICLE REGISTRATIONS EUROPEAN UNION¹

January 2018



Next press release: Thursday 22 March 2018

¹ Malta not available

Commercial vehicle registrations: +7.9% in January 2018

Total new commercial vehicles

In January 2018, the EU market for new commercial vehicles started the year positively, after showing a decline in December 2017. Demand increased by 7.9% in the first month of the year, sustained by all commercial vehicle segments and with registrations totalling 187,811 units. The EU's five largest markets all posted gains in January, except for the United Kingdom, where registrations fell by 5.8%. Italy (+15.5%) and Spain (+15.2%) recorded the highest growth rates, followed by Germany (+9.2%) and France (+6.2%).

New light commercial vehicles (LCV) up to 3.5 tonnes²

In January EU registrations of new vans totalled 153,689 units, or 7.8% more than January last year. Almost all major markets contributed positively to this upturn, with Spain (+16.1%) and Italy (+14.6%) posting double-digit gains, followed by Germany (+9.2%) and France (+5.8%). However, demand for heavy commercial vehicles did decline in the United Kingdom (-4.2%).

New heavy commercial vehicles (HCV) of 16 tonnes and over³

January 2018 results show that registrations of new heavy commercial vehicles increased by 8.9% compared to the same month of the previous year – 25,753 units were registered in total. Heavy-truck demand contracted in the UK (-14.8%), but sales increased in other markets and especially in Italy and France (up, respectively, 24.9% and 15.3%).

New medium and heavy commercial vehicles (MHCV) over 3.5 tonnes⁴

In January 2018, trends in new truck registrations were similar to the heavy truck segment, with four out of five of the largest EU markets posting growth over the month. Overall, 30,835 new trucks were registered in the European Union, or 8.6% more than in January 2017.

New medium and heavy buses & coaches (MHBC) over 3.5 tonnes

January 2018 results of the EU bus and coach market were diverse. France (-15.2%) and the United Kingdom (-11.4%) saw demand fall, while Spain (+32.5%) and Italy (+33.1%) posted double-digit growth figures. In total, new bus and coach registrations grew by 7.1% across the region.

² Including light buses & coaches

³ Excluding heavy buses & coaches

⁴ Excluding medium and heavy buses & coaches

PRESS EMBARGO FOR ALL DATA :

8.00 AM (7.00 AM GMT), 22 February 2018

PROVISIONAL

EU+EFTA¹ NEW REGISTRATION FIGURES BY COUNTRY
NEW LIGHT COMMERCIAL VEHICLES (LCV) UP TO 3,5T²

	January 2018	January 2017	% change 18/17	Jan-Jan 2018	Jan-Jan 2017	% change 18/17
AUSTRIA	3,086	2,740	12.6%	3,086	2,740	12.6%
BELGIUM	7,694	6,906	11.4%	7,694	6,906	11.4%
BULGARIA	326	275	18.5%	326	275	18.5%
CROATIA	655	567	15.5%	655	567	15.5%
CYPRUS	163	156	4.5%	163	156	4.5%
CZECH REPUBLIC	1,386	1,464	-5.3%	1,386	1,464	-5.3%
DENMARK	2,571	2,666	-3.6%	2,571	2,666	-3.6%
ESTONIA	500	426	17.4%	500	426	17.4%
FINLAND	1,508	1,440	4.7%	1,508	1,440	4.7%
FRANCE	32,617	30,843	5.8%	32,617	30,843	5.8%
GERMANY	19,603	17,945	9.2%	19,603	17,945	9.2%
GREECE	621	652	-4.8%	621	652	-4.8%
HUNGARY	1,648	1,210	36.2%	1,648	1,210	36.2%
IRELAND ³	6,729	6,329	6.3%	6,729	6,329	6.3%
ITALY	13,700	11,951	14.6%	13,700	11,951	14.6%
LATVIA	174	134	29.9%	174	134	29.9%
LITHUANIA	280	233	20.2%	280	233	20.2%
LUXEMBOURG	364	393	-7.4%	364	393	-7.4%
NETHERLANDS	9,048	8,586	5.4%	9,048	8,586	5.4%
POLAND	4,958	3,858	28.5%	4,958	3,858	28.5%
PORTUGAL	2,433	2,572	-5.4%	2,433	2,572	-5.4%
ROMANIA	1,818	990	83.6%	1,818	990	83.6%
SLOVAKIA	517	493	4.9%	517	493	4.9%
SLOVENIA	1,004	963	4.3%	1,004	963	4.3%
SPAIN	16,121	13,888	16.1%	16,121	13,888	16.1%
SWEDEN	3,690	3,585	2.9%	3,690	3,585	2.9%
UNITED KINGDOM	20,475	21,363	-4.2%	20,475	21,363	-4.2%
EUROPEAN UNION	153,689	142,628	7.8%	153,689	142,628	7.8%
EU15 ⁵	140,260	131,859	6.4%	140,260	131,859	6.4%
EU12 ⁶	13,429	10,769	24.7%	13,429	10,769	24.7%
ICELAND	182	159	14.5%	182	159	14.5%
NORWAY	2,753	1,884	46.1%	2,753	1,884	46.1%
SWITZERLAND	2,285	2,362	-3.3%	2,285	2,362	-3.3%
EFTA	5,220	4,405	18.5%	5,220	4,405	18.5%
EU + EFTA	158,909	147,033	8.1%	158,909	147,033	8.1%
WESTERN EUROPE (EU15 + EFTA)	145,480	136,264	6.8%	145,480	136,264	6.8%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ LCV 50t

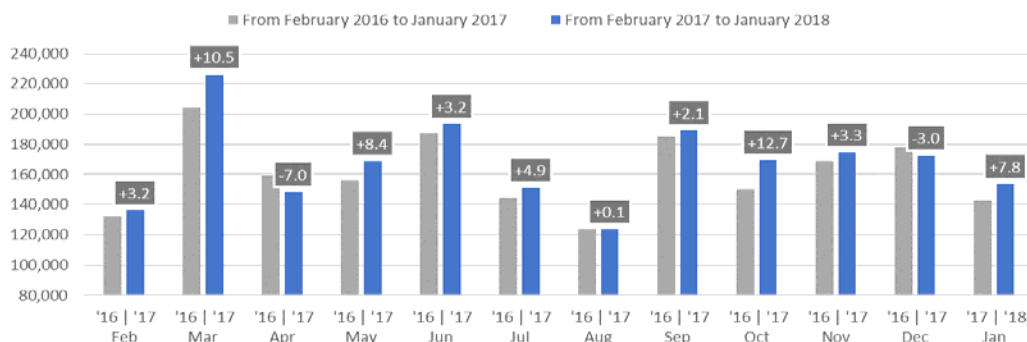
⁵ Member states having joined the EU since 2004

² Malta not available

³ Including light buses and coaches

⁴ Member states before the 2004 enlargement

New light commercial vehicle registrations in the EU - 12 month trend



For further information, please contact: Francesca Piazza - Statistics Manager - E-mail: fp@acea.be

This information is available on the ACEA website: <http://www.acea.be>

Next press release on commercial vehicles to be issued on Thursday 22 March 2018

P R E S S R E L E A S E

PRESS EMBARGO FOR ALL DATA :

8.00 AM (7.00 AM GMT), 22 February 2018

PROVISIONAL

EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY
NEW HEAVY COMMERCIAL VEHICLES (HCV) OF ≥16T AND OVER¹

	January 2018	January 2017	% change 18/17	Jan-Jan 2018	Jan-Jan 2017	% change 18/17
AUSTRIA	574	570	0.7%	574	570	0.7%
BELGIUM	1,108	922	20.2%	1,108	922	20.2%
BULGARIA	-	-	-	-	-	-
CROATIA	118	118	0.0%	118	118	0.0%
CYPRUS	3	15	-80.0%	3	15	-80.0%
CZECH REPUBLIC ²	726	731	-0.7%	726	731	-0.7%
DENMARK	398	309	28.8%	398	309	28.8%
ESTONIA	177	164	7.9%	177	164	7.9%
FINLAND	321	311	3.2%	321	311	3.2%
FRANCE	3,994	3,464	15.3%	3,994	3,464	15.3%
GERMANY	4,947	4,693	5.4%	4,947	4,693	5.4%
GREECE	25	15	66.7%	25	15	66.7%
HUNGARY	448	269	66.5%	448	269	66.5%
IRELAND ⁴	283	376	-24.7%	283	376	-24.7%
ITALY ³	2,212	1,771	24.9%	2,212	1,771	24.9%
LATVIA	168	126	33.3%	168	126	33.3%
LITHUANIA ⁴	509	505	0.8%	509	505	0.8%
LUXEMBOURG ⁴	114	83	37.3%	114	83	37.3%
NETHERLANDS	1,566	1,466	6.8%	1,566	1,466	6.8%
POLAND	1,704	1,415	20.4%	1,704	1,415	20.4%
PORTUGAL	413	315	31.1%	413	315	31.1%
ROMANIA	524	344	52.3%	524	344	52.3%
SLOVAKIA	448	481	-6.9%	448	481	-6.9%
SLOVENIA ⁴	290	296	-2.0%	290	296	-2.0%
SPAIN	1,884	1,746	7.9%	1,884	1,746	7.9%
SWEDEN	450	396	13.6%	450	396	13.6%
UNITED KINGDOM ⁴	2,349	2,756	-14.8%	2,349	2,756	-14.8%
EUROPEAN UNION	25,753	23,657	8.9%	25,753	23,657	8.9%
EU15	20,638	19,193	7.5%	20,638	19,193	7.5%
EU12	5,115	4,464	14.6%	5,115	4,464	14.6%
ICELAND	19	13	46.2%	19	13	46.2%
NORWAY ⁴	480	415	15.7%	480	415	15.7%
SWITZERLAND ²	315	317	-0.6%	315	317	-0.6%
EFTA	814	745	9.3%	814	745	9.3%
EU + EFTA	26,567	24,402	8.9%	26,567	24,402	8.9%
WESTERN EUROPE (EU15 + EFTA)	21,452	19,938	7.6%	21,452	19,938	7.6%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

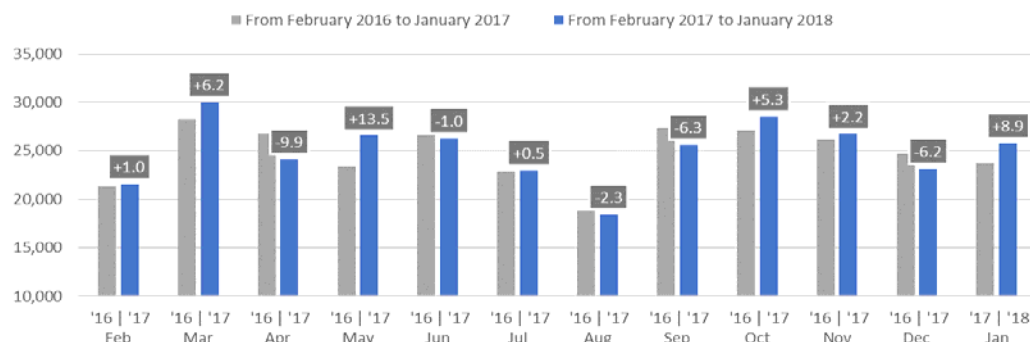
¹ Excluding heavy buses and coaches

³ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

² HCV ≥18t

⁴ Estimates

New heavy commercial vehicle registrations in the EU - 12 month trend



For further information, please contact: Francesca Piazza - Statistics Manager - E-mail: fp@acea.be

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PRESS EMBARGO FOR ALL DATA :

8.00 AM (7.00 AM GMT), 22 February 2018

PROVISIONAL
EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY
NEW MEDIUM AND HEAVY COMMERCIAL VEHICLES (MHCV) OVER 3.5T¹

	January 2018	January 2017	% change 18/17	Jan-Jan 2018	Jan-Jan 2017	% change 18/17
AUSTRIA	613	596	2.9%	613	596	2.9%
BELGIUM	1,270	1,055	20.4%	1,270	1,055	20.4%
BULGARIA	-	-	-	-	-	-
CROATIA	137	132	3.8%	137	132	3.8%
CYPRUS	8	18	-55.6%	8	18	-55.6%
CZECH REPUBLIC	836	838	-0.2%	836	838	-0.2%
DENMARK	428	342	25.1%	428	342	25.1%
ESTONIA	185	165	12.1%	185	165	12.1%
FINLAND	413	355	16.3%	413	355	16.3%
FRANCE	4,510	4,040	11.6%	4,510	4,040	11.6%
GERMANY	6,873	6,302	9.1%	6,873	6,302	9.1%
GREECE	51	40	27.5%	51	40	27.5%
HUNGARY	494	287	72.1%	494	287	72.1%
IRELAND	354	418	-15.3%	354	418	-15.3%
ITALY ²	2,598	2,208	17.7%	2,598	2,208	17.7%
LATVIA	174	130	33.8%	174	130	33.8%
LITHUANIA ³	522	508	2.8%	522	508	2.8%
LUXEMBOURG	114	92	23.9%	114	92	23.9%
NETHERLANDS	1,709	1,625	5.2%	1,709	1,625	5.2%
POLAND	1,865	1,524	22.4%	1,865	1,524	22.4%
PORTUGAL	496	372	33.3%	496	372	33.3%
ROMANIA	557	359	55.2%	557	359	55.2%
SLOVAKIA	481	504	-4.6%	481	504	-4.6%
SLOVENIA ³	304	313	-2.9%	304	313	-2.9%
SPAIN	2,211	2,064	7.1%	2,211	2,064	7.1%
SWEDEN	498	440	13.2%	498	440	13.2%
UNITED KINGDOM ³	3,134	3,672	-14.7%	3,134	3,672	-14.7%
EUROPEAN UNION	30,835	28,399	8.6%	30,835	28,399	8.6%
EU15	25,272	23,621	7.0%	25,272	23,621	7.0%
EU12	5,563	4,778	16.4%	5,563	4,778	16.4%
<i>ICELAND</i>	31	24	29.2%	31	24	29.2%
<i>NORWAY</i>	580	481	20.6%	580	481	20.6%
<i>SWITZERLAND</i>	382	383	-0.3%	382	383	-0.3%
EFTA	993	888	11.8%	993	888	11.8%
EU + EFTA	31,828	29,287	8.7%	31,828	29,287	8.7%
WESTERN EUROPE (EU15 + EFTA)	26,265	24,509	7.2%	26,265	24,509	7.2%

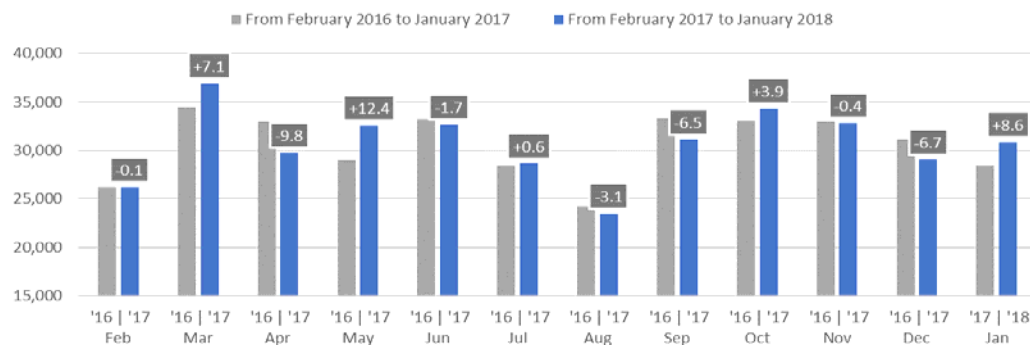
SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Excluding buses and coaches over 3.5t

² ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

³ Estimates

New medium and heavy commercial vehicle registrations in the EU - 12 month trend



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P R E S S R E L E A S E

PRESS EMBARGO FOR ALL DATA :

8.00 AM (7.00 AM GMT), 22 February 2018

PROVISIONAL

EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY
NEW MEDIUM AND HEAVY BUSES & COACHES (MHBC) OVER 3.5T

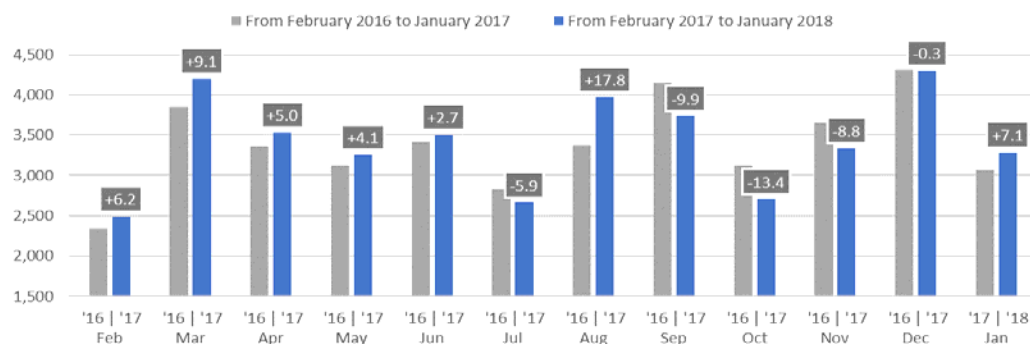
	January 2018	January 2017	% change 18/17	Jan-Jan 2018	Jan-Jan 2017	% change 18/17
AUSTRIA	78	102	-23.5%	78	102	-23.5%
BELGIUM	105	117	-10.3%	105	117	-10.3%
BULGARIA	-	-		-	-	
CROATIA	15	6	150.0%	15	6	150.0%
CYPRUS	-	-		-	-	
CZECH REPUBLIC	95	48	97.9%	95	48	97.9%
DENMARK	50	46	8.7%	50	46	8.7%
ESTONIA	10	9	11.1%	10	9	11.1%
FINLAND	48	53	-9.4%	48	53	-9.4%
FRANCE	378	446	-15.2%	378	446	-15.2%
GERMANY	560	520	7.7%	560	520	7.7%
GREECE	15	6	150.0%	15	6	150.0%
HUNGARY	37	73	-49.3%	37	73	-49.3%
IRELAND	47	38	23.7%	47	38	23.7%
ITALY ¹	434	326	33.1%	434	326	33.1%
LATVIA	12	10	20.0%	12	10	20.0%
LITHUANIA ²	28	14	100.0%	28	14	100.0%
LUXEMBOURG	48	53	-9.4%	48	53	-9.4%
NETHERLANDS	45	34	32.4%	45	34	32.4%
POLAND	188	104	80.8%	188	104	80.8%
PORTUGAL	83	78	6.4%	83	78	6.4%
ROMANIA	92	40	130.0%	92	40	130.0%
SLOVAKIA	18	41	-56.1%	18	41	-56.1%
SLOVENIA ²	12	26	-53.8%	12	26	-53.8%
SPAIN	334	252	32.5%	334	252	32.5%
SWEDEN	43	48	-10.4%	43	48	-10.4%
UNITED KINGDOM ²	512	578	-11.4%	512	578	-11.4%
EUROPEAN UNION	3,287	3,068	7.1%	3,287	3,068	7.1%
EU15	2,780	2,697	3.1%	2,780	2,697	3.1%
EU12	507	371	36.7%	507	371	36.7%
ICELAND	3	8	-62.5%	3	8	-62.5%
NORWAY	66	49	34.7%	66	49	34.7%
SWITZERLAND	28	26	7.7%	28	26	7.7%
EFTA	97	83	16.9%	97	83	16.9%
EU + EFTA	3,384	3,151	7.4%	3,384	3,151	7.4%
WESTERN EUROPE (EU15 + EFTA)	2,877	2,780	3.5%	2,877	2,780	3.5%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

² Estimates

New medium and heavy buses & coaches registrations in the EU - 12 month trend



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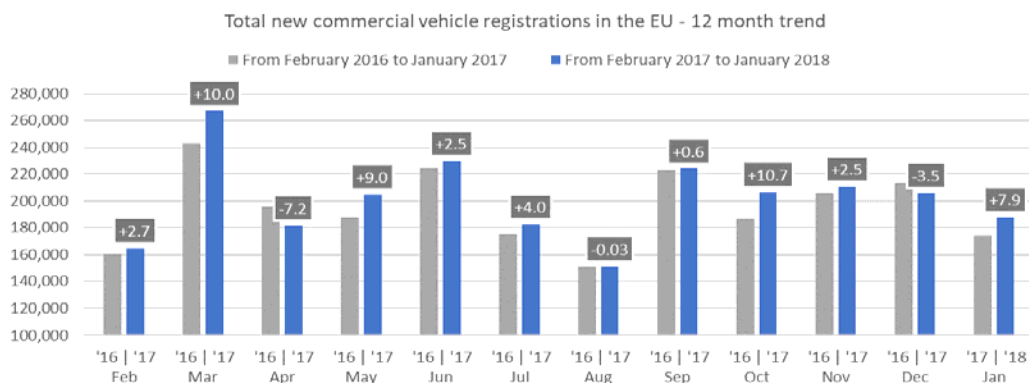
PROVISIONAL EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY TOTAL NEW COMMERCIAL VEHICLES

	January 2018	January 2017	% change 18/17	Jan-Jan 2018	Jan-Jan 2017	% change 18/17
AUSTRIA	3,777	3,438	9.9%	3,777	3,438	9.9%
BELGIUM	9,069	8,078	12.3%	9,069	8,078	12.3%
BULGARIA ¹	326	275	18.5%	326	275	18.5%
CROATIA	807	705	14.5%	807	705	14.5%
CYPRUS ²	171	174	-1.7%	171	174	-1.7%
CZECH REPUBLIC	2,317	2,350	-1.4%	2,317	2,350	-1.4%
DENMARK	3,049	3,054	-0.2%	3,049	3,054	-0.2%
ESTONIA	695	600	15.8%	695	600	15.8%
FINLAND	1,969	1,848	6.5%	1,969	1,848	6.5%
FRANCE	37,505	35,329	6.2%	37,505	35,329	6.2%
GERMANY	27,036	24,767	9.2%	27,036	24,767	9.2%
GREECE	687	698	-1.6%	687	698	-1.6%
HUNGARY	2,179	1,570	38.8%	2,179	1,570	38.8%
IRELAND	7,130	6,785	5.1%	7,130	6,785	5.1%
ITALY	16,732	14,485	15.5%	16,732	14,485	15.5%
LATVIA	360	274	31.4%	360	274	31.4%
LITHUANIA	830	755	9.9%	830	755	9.9%
LUXEMBOURG	526	538	-2.2%	526	538	-2.2%
NETHERLANDS	10,802	10,245	5.4%	10,802	10,245	5.4%
POLAND	7,011	5,486	27.8%	7,011	5,486	27.8%
PORTUGAL	3,012	3,022	-0.3%	3,012	3,022	-0.3%
ROMANIA	2,467	1,389	77.6%	2,467	1,389	77.6%
SLOVAKIA	1,016	1,038	-2.1%	1,016	1,038	-2.1%
SLOVENIA	1,320	1,302	1.4%	1,320	1,302	1.4%
SPAIN	18,666	16,204	15.2%	18,666	16,204	15.2%
SWEDEN	4,231	4,073	3.9%	4,231	4,073	3.9%
UNITED KINGDOM	24,121	25,613	-5.8%	24,121	25,613	-5.8%
EUROPEAN UNION	187,811	174,095	7.9%	187,811	174,095	7.9%
EU15	168,312	158,177	6.4%	168,312	158,177	6.4%
EU12	19,499	15,918	22.5%	19,499	15,918	22.5%
ICELAND	216	191	13.1%	216	191	13.1%
NORWAY	3,399	2,414	40.8%	3,399	2,414	40.8%
SWITZERLAND	2,695	2,771	-2.7%	2,695	2,771	-2.7%
EFTA	6,310	5,376	17.4%	6,310	5,376	17.4%
EU + EFTA	194,121	179,471	8.2%	194,121	179,471	8.2%
WESTERN EUROPE (EU15 + EFTA)	174,622	163,553	6.8%	174,622	163,553	6.8%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Data for MHCv and MHBC not available

² Data for MHBC not available



For further information, please contact: Francesca Piazza - Statistics Manager - E-mail: fp@acea.be

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