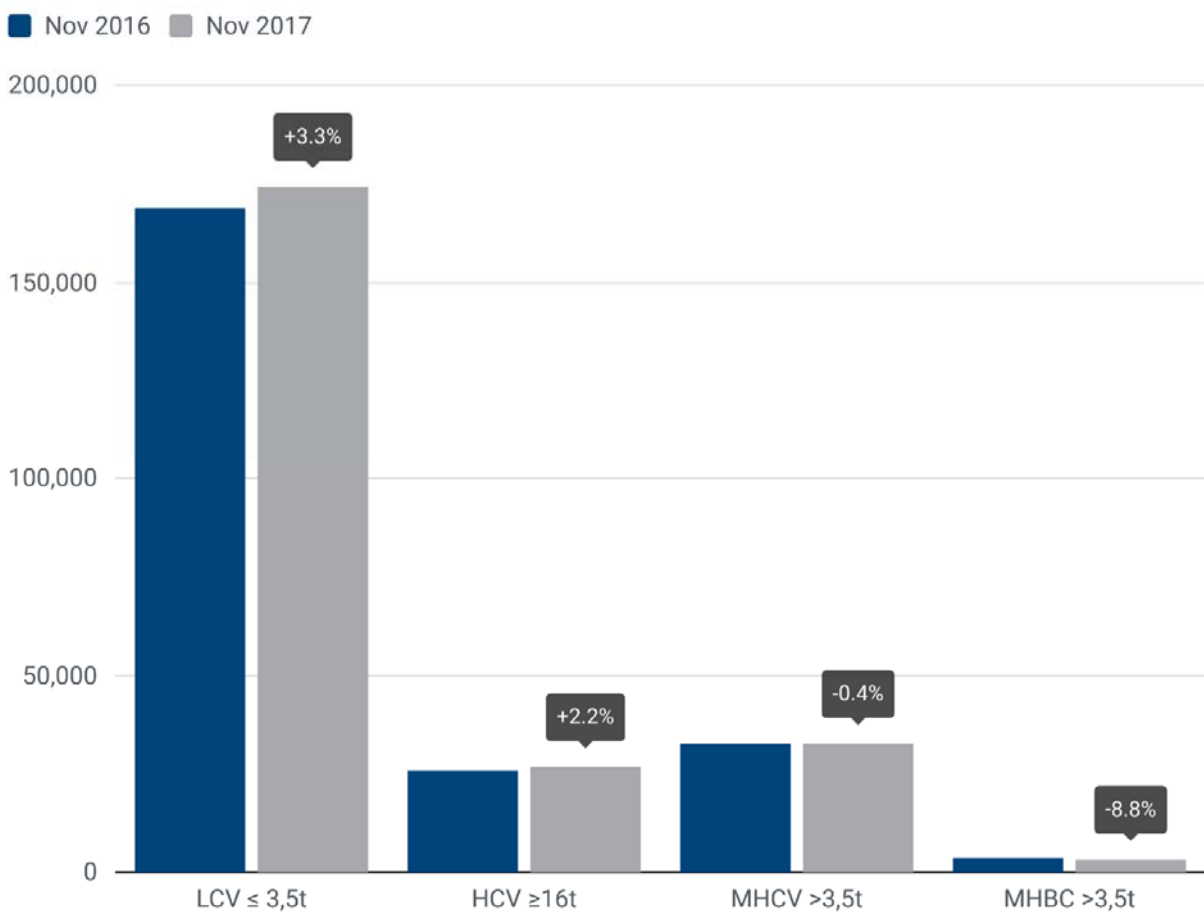


**PRESS EMBARGO: 8.00 AM (7.00 AM GMT), 21 December 2017**

## NEW COMMERCIAL VEHICLE REGISTRATIONS EUROPEAN UNION<sup>1</sup>

### November 2017



**Next press release: Thursday 25 January 2018**

<sup>1</sup> Malta not available

## Commercial vehicle registrations: +3.9% over 11 months; +2.5% in November

### Total new commercial vehicles

**In November 2017**, commercial vehicle registrations across the EU showed positive growth (+2.5%), albeit at a slower pace compared to October. Demand was mainly sustained by the light commercial vehicle and the heavy truck segments. Among the five big markets, Spain (+15.3%), France (+9.2%) and Germany (+6.1%) performed very well, while the UK (-11.8%) and the Italian (-10.0%) markets had weaker results compared to November last year.

**From January to November 2017**, demand for new commercial vehicles remained positive in the EU, with almost 2.2 million new vehicles registered – up 3.9% compared to last year. Spain continued to drive growth (+15.1%), followed by France (+7.8%) and Germany (+3.6%). On the other hand, UK demand fell (-4.6%) over this period.

### New light commercial vehicles (LCV) up to 3.5 tonnes<sup>2</sup>

**November 2017** results show a modest increase (+3.3%) in EU demand for vans compared to one year ago. Results were diverse among the major EU markets, with Spain (+18.4%), Germany (+8.5%) and France (+6.2%) contributing positively to last month's growth, while demand contracted in both the UK (-11.1%) and Italy (-9.4%).

**Eleven months into the year**, more than 1.8 million new vans were registered across the European Union, up 4.6% compared to the same period in 2016. Spain (+17.4%), France (+8.3%) and Germany (+5.2%) maintained momentum, while demand for light commercial vehicles declined in the UK (-4.1%) and Italy (-0.7%).

### New heavy commercial vehicles (HCV) of 16 tonnes and over<sup>3</sup>

**In November**, demand for new heavy commercial vehicles grew by 2.2% compared to the same month last year, with 26,727 units registered. Results were diverse across the five big EU markets, with registrations falling in the UK (-18.3%), Italy (-4.1%) and Spain (-1.0%), while demand strongly increased in Germany (+16.2%) and France (+14.3%).

**So far in 2017**, the HCV market posted a modest increase (+1.1%), counting 273,839 new vehicle registrations. The Italian market saw the strongest gains (+11.4%), followed by France (+6.8%). Demand for heavy commercial vehicles remained relatively stable in Spain (-0.2%) and declined in the UK (-6.0%).

### New medium and heavy commercial vehicles (MHCV) over 3.5 tonnes<sup>4</sup>

**November 2017** registrations of new trucks were rather stable compared to November last year, totalling 32,787 new units. Truck demand declined in the United Kingdom (-14.0%) and Italy (-13.5%), while it increased in Germany (+6.3%).

**From January to November 2017**, 337,827 new trucks were registered in the EU – a stable performance (+0.3%) when compared to 2016's results. Italy (+7.5%) and France (+6.5%) did well so far in 2017, but truck registrations decreased in the UK and Germany (-5.6% and -0.5% respectively).

### New medium and heavy buses & coaches (MHBC) over 3.5 tonnes

**In November**, demand for new buses and coaches fell for the third consecutive month, down 8.8% and totalling 3,334 units. Demand contracted strongly in the UK (-25.0%) and Italy (-24.8%), while the French market posted double-digit growth (+30.8%).

**Over the first 11 months of 2017**, the EU bus and coach market declined slightly (-0.7%), counting 36,182 new vehicles registered. The UK and France saw demand fall by -18.4% and -8.7% respectively, whereas new bus and coach registrations increased substantially in Italy (+24.0%) and Spain (+11.3%).

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<sup>2</sup> Including light buses & coaches

<sup>3</sup> Excluding heavy buses & coaches

<sup>4</sup> Excluding medium and heavy buses & coaches

# P R E S S R E L E A S E

**PRESS EMBARGO FOR ALL DATA :**

**8.00 AM (7.00 AM GMT), 21 December 2017**

## PROVISIONAL

EU+EFTA<sup>1</sup> NEW REGISTRATION FIGURES BY COUNTRY  
NEW LIGHT COMMERCIAL VEHICLES (LCV) UP TO 3,5T<sup>2</sup>

	November 2017	November 2016	% change 17/16	Jan-Nov 2017	Jan-Nov 2016	% change 17/16
AUSTRIA	3,205	3,035	5.6%	37,369	33,383	11.9%
BELGIUM	5,882	5,145	14.3%	71,911	63,272	13.7%
BULGARIA	720	635	13.4%	5,373	4,451	20.7%
CROATIA	552	587	-6.0%	7,787	7,508	3.7%
CYPRUS	222	122	82.0%	1,822	1,678	8.6%
CZECH REPUBLIC	1,730	1,558	11.0%	17,522	17,423	0.6%
DENMARK	3,428	2,934	16.8%	32,554	33,446	-2.7%
ESTONIA	355	317	12.0%	3,982	3,663	8.7%
FINLAND	1,389	1,184	17.3%	14,418	12,174	18.4%
FRANCE	38,739	35,692	8.5%	397,930	367,472	8.3%
GERMANY	26,276	24,741	6.2%	246,775	234,626	5.2%
GREECE	544	533	2.1%	6,108	5,219	17.0%
HUNGARY	2,114	1,864	13.4%	17,600	18,893	-6.8%
IRELAND <sup>3</sup>	579	656	-11.7%	23,949	27,959	-14.3%
ITALY	20,250	22,357	-9.4%	170,456	171,739	-0.7%
LATVIA	249	204	22.1%	1,962	1,960	0.1%
LITHUANIA	203	208	-2.4%	2,964	2,585	14.7%
LUXEMBOURG	453	329	37.7%	4,430	4,039	9.7%
NETHERLANDS	6,215	5,984	3.9%	69,943	66,920	4.5%
POLAND	4,750	4,974	-4.5%	54,255	53,980	0.5%
PORTUGAL	3,623	3,157	14.8%	33,956	30,322	12.0%
ROMANIA	1,352	1,394	-3.0%	14,670	12,756	15.0%
SLOVAKIA	685	592	15.7%	6,959	6,828	1.9%
SLOVENIA	1,115	1,065	4.7%	11,100	8,931	24.3%
SPAIN	18,273	15,431	18.4%	182,875	155,826	17.4%
SWEDEN	5,044	4,427	13.9%	50,110	46,549	7.7%
UNITED KINGDOM	26,486	29,784	-11.1%	334,133	348,448	-4.1%
<b>EUROPEAN UNION</b>	<b>174,433</b>	<b>168,909</b>	<b>3.3%</b>	<b>1,822,913</b>	<b>1,742,050</b>	<b>4.6%</b>
EU15 <sup>4</sup>	160,386	155,389	3.2%	1,676,917	1,601,394	4.7%
EU12 <sup>5</sup>	14,047	13,520	3.9%	145,996	140,656	3.8%
ICELAND	128	122	4.9%	1,871	1,647	13.6%
NORWAY	3,101	3,432	-9.6%	32,645	30,676	6.4%
SWITZERLAND	2,887	2,443	18.2%	29,062	27,544	5.5%
EFTA	6,116	5,997	2.0%	63,578	59,867	6.2%
<b>EU + EFTA</b>	<b>180,549</b>	<b>174,906</b>	<b>3.2%</b>	<b>1,886,491</b>	<b>1,801,917</b>	<b>4.7%</b>
<b>WESTERN EUROPE (EU15 + EFTA)</b>	<b>166,502</b>	<b>161,386</b>	<b>3.2%</b>	<b>1,740,495</b>	<b>1,661,261</b>	<b>4.8%</b>

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

<sup>2</sup> LCV 50t

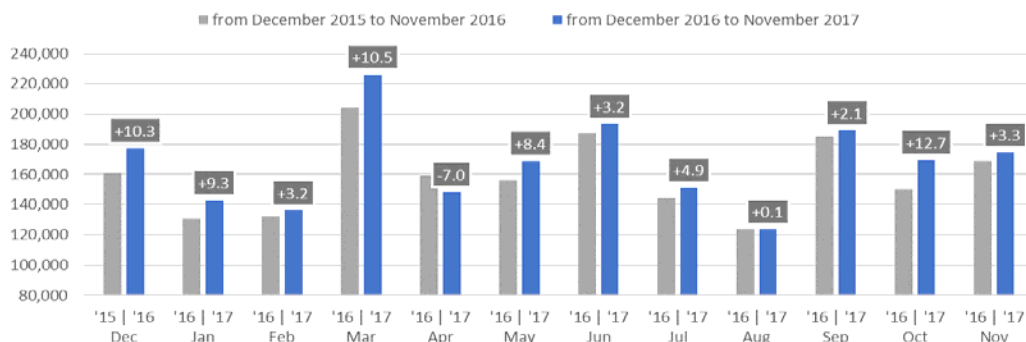
<sup>5</sup> Member states having joined the EU since 2004

<sup>1</sup> Malta not available

<sup>2</sup> Including light buses and coaches

<sup>4</sup> Member states before the 2004 enlargement

New light commercial vehicle registrations in the EU - 12 month trend



For further information, please contact: Francesca Piazza - Statistics Manager - E-mail: fp@acea.be

This information is available on the ACEA website: <http://www.acea.be>

**Next press release on commercial vehicles to be issued on Thursday 25 January 2018**

# P R E S S R E L E A S E

**PRESS EMBARGO FOR ALL DATA :**

**8.00 AM (7.00 AM GMT), 21 December 2017**

## PROVISIONAL EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY NEW HEAVY COMMERCIAL VEHICLES (HCV) OF ≥16T AND OVER<sup>1</sup>

	November 2017	November 2016	% change 17/16	Jan-Nov 2017	Jan-Nov 2016	% change 17/16
AUSTRIA	527	569	-7.4%	7,146	6,910	3.4%
BELGIUM	621	484	28.3%	7,959	7,614	4.5%
BULGARIA	-	-		-	-	
CROATIA	76	75	1.3%	989	995	-0.6%
CYPRUS	5	3	66.7%	63	39	61.5%
CZECH REPUBLIC <sup>2</sup>	800	762	5.0%	7,541	8,539	-11.7%
DENMARK	376	393	-4.3%	4,221	4,180	1.0%
ESTONIA	97	50	94.0%	964	811	18.9%
FINLAND	235	212	10.8%	2,663	2,419	10.1%
FRANCE	4,168	3,646	14.3%	40,634	38,053	6.8%
GERMANY	5,554	4,778	16.2%	60,274	59,442	1.4%
GREECE	9	10	-10.0%	207	185	11.9%
HUNGARY	432	655	-34.0%	4,774	4,465	6.9%
IRELAND <sup>4</sup>	34	39	-12.8%	1,784	2,082	-14.3%
ITALY <sup>3</sup>	1,864	1,944	-4.1%	17,370	15,598	11.4%
LATVIA	179	125	43.2%	1,355	1,407	-3.7%
LITHUANIA <sup>4</sup>	390	367	6.3%	6,495	5,695	14.0%
LUXEMBOURG <sup>4</sup>	71	81	-12.3%	1,044	1,098	-4.9%
NETHERLANDS	992	933	6.3%	12,524	13,012	-3.8%
POLAND	2,036	2,174	-6.3%	22,681	22,261	1.9%
PORTUGAL	489	277	76.5%	4,078	3,665	11.3%
ROMANIA	378	696	-45.7%	5,455	6,839	-20.2%
SLOVAKIA	263	339	-22.4%	3,551	3,827	-7.2%
SLOVENIA <sup>4</sup>	222	204	8.8%	2,114	2,029	4.2%
SPAIN	2,565	2,592	-1.0%	19,063	19,097	-0.2%
SWEDEN	551	553	-0.4%	5,623	5,274	6.6%
UNITED KINGDOM <sup>4</sup>	3,793	4,190	-9.5%	33,267	35,393	-6.0%
<b>EUROPEAN UNION</b>	<b>26,727</b>	<b>26,151</b>	<b>2.2%</b>	<b>273,839</b>	<b>270,929</b>	<b>1.1%</b>
<b>EU15</b>	<b>21,849</b>	<b>20,701</b>	<b>5.5%</b>	<b>217,857</b>	<b>214,022</b>	<b>1.8%</b>
<b>EU12</b>	<b>4,878</b>	<b>5,450</b>	<b>-10.5%</b>	<b>55,982</b>	<b>56,907</b>	<b>-1.6%</b>
<b>ICELAND</b>	<b>20</b>	<b>14</b>	<b>42.9%</b>	<b>196</b>	<b>139</b>	<b>41.0%</b>
<b>NORWAY<sup>4</sup></b>	<b>383</b>	<b>363</b>	<b>5.5%</b>	<b>4,168</b>	<b>4,012</b>	<b>3.9%</b>
<b>SWITZERLAND<sup>2</sup></b>	<b>292</b>	<b>220</b>	<b>32.7%</b>	<b>3,516</b>	<b>2,916</b>	<b>20.6%</b>
<b>EFTA</b>	<b>695</b>	<b>597</b>	<b>16.4%</b>	<b>7,880</b>	<b>7,067</b>	<b>11.5%</b>
<b>EU + EFTA</b>	<b>27,422</b>	<b>26,748</b>	<b>2.5%</b>	<b>281,719</b>	<b>277,996</b>	<b>1.3%</b>
<b>WESTERN EUROPE (EU15 + EFTA)</b>	<b>22,544</b>	<b>21,298</b>	<b>5.9%</b>	<b>225,737</b>	<b>221,089</b>	<b>2.1%</b>

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

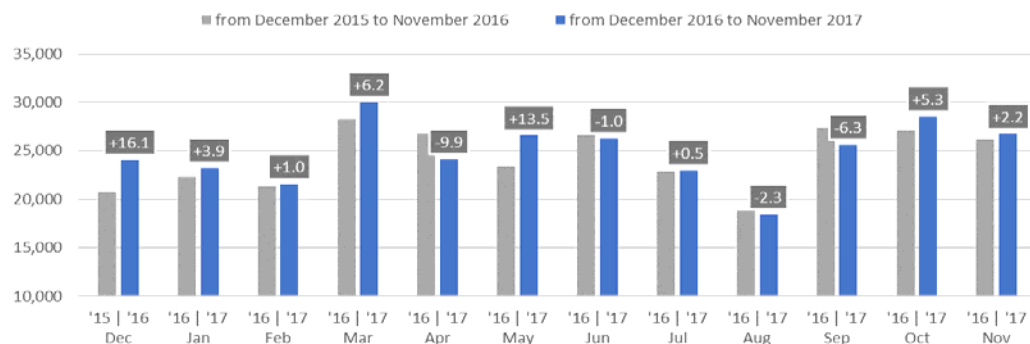
<sup>1</sup> Excluding heavy buses and coaches

<sup>3</sup> ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

<sup>2</sup> HCV ≥18t

<sup>4</sup> Estimates

### New heavy commercial vehicle registrations in the EU - 12 month trend



For further information, please contact: Francesca Piazza - Statistics Manager - E-mail: fp@acea.be

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# P R E S S R E L E A S E

**PRESS EMBARGO FOR ALL DATA :**

**8.00 AM (7.00 AM GMT), 21 December 2017**

## PROVISIONAL

EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY  
NEW MEDIUM AND HEAVY COMMERCIAL VEHICLES (MHCV) OVER 3.5T<sup>1</sup>

	November 2017	November 2016	% change 17/16	Jan-Nov 2017	Jan-Nov 2016	% change 17/16
AUSTRIA	601	629	-4.5%	7,628	7,462	2.2%
BELGIUM	729	592	23.1%	9,366	8,964	4.5%
BULGARIA	-	-		-	-	
CROATIA	110	88	25.0%	1,265	1,260	0.4%
CYPRUS	9	4	125.0%	94	56	67.9%
CZECH REPUBLIC	1,003	912	10.0%	9,055	10,164	-10.9%
DENMARK	425	429	-0.9%	4,673	4,653	0.4%
ESTONIA	101	51	98.0%	1,004	845	18.8%
FINLAND	294	287	2.4%	3,202	3,081	3.9%
FRANCE	4,745	4,200	13.0%	46,919	44,072	6.5%
GERMANY	8,014	7,539	6.3%	84,985	85,411	-0.5%
GREECE	18	20	-10.0%	407	295	38.0%
HUNGARY	547	706	-22.5%	5,336	4,853	10.0%
IRELAND	90	61	47.5%	2,152	2,482	-13.3%
ITALY <sup>2</sup>	2,226	2,572	-13.5%	21,616	20,104	7.5%
LATVIA	185	129	43.4%	1,401	1,457	-3.8%
LITHUANIA <sup>3</sup>	393	376	4.5%	6,597	5,800	13.7%
LUXEMBOURG	91	87	4.6%	1,085	1,177	-7.8%
NETHERLANDS	1,116	1,076	3.7%	13,796	14,438	-4.4%
POLAND	2,202	2,384	-7.6%	24,657	24,234	1.7%
PORTUGAL	574	315	82.2%	4,815	4,182	15.1%
ROMANIA	398	721	-44.8%	5,725	7,172	-20.2%
SLOVAKIA	316	373	-15.3%	3,959	4,276	-7.4%
SLOVENIA <sup>3</sup>	230	229	0.4%	2,250	2,188	2.8%
SPAIN	2,903	2,886	0.6%	22,832	22,749	0.4%
SWEDEN	596	603	-1.2%	6,118	5,778	5.9%
UNITED KINGDOM <sup>3</sup>	4,871	5,663	-14.0%	46,890	49,657	-5.6%
<b>EUROPEAN UNION</b>	<b>32,787</b>	<b>32,932</b>	<b>-0.4%</b>	<b>337,827</b>	<b>336,810</b>	<b>0.3%</b>
EU15	27,293	26,959	1.2%	276,484	274,505	0.7%
EU12	5,494	5,973	-8.0%	61,343	62,305	-1.5%
ICELAND	30	28	7.1%	360	264	36.4%
NORWAY	488	463	5.4%	5,870	5,497	6.8%
SWITZERLAND	385	313	23.0%	4,304	3,810	13.0%
EFTA	903	804	12.3%	10,534	9,571	10.1%
<b>EU + EFTA</b>	<b>33,690</b>	<b>33,736</b>	<b>-0.1%</b>	<b>348,361</b>	<b>346,381</b>	<b>0.6%</b>
<b>WESTERN EUROPE (EU15 + EFTA)</b>	<b>28,196</b>	<b>27,763</b>	<b>1.6%</b>	<b>287,018</b>	<b>284,076</b>	<b>1.0%</b>

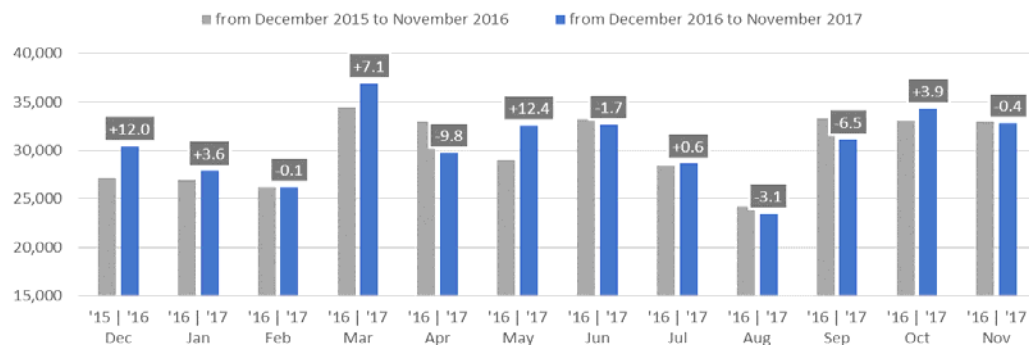
SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

<sup>1</sup> Excluding buses and coaches over 3.5t

<sup>2</sup> ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

<sup>3</sup> Estimates

New medium and heavy commercial vehicle registrations in the EU - 12 month trend



For further information, please contact: Francesca Piazza - Statistics Manager - E-mail: fp@acea.be

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# P R E S S   R E L E A S E

**PRESS EMBARGO FOR ALL DATA :**

**8.00 AM (7.00 AM GMT), 21 December 2017**

## PROVISIONAL

EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY  
NEW MEDIUM AND HEAVY BUSES & COACHES (MHBC) OVER 3.5T

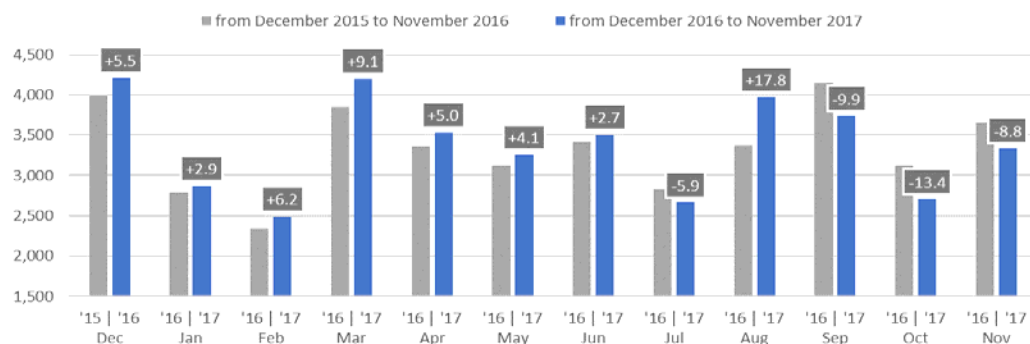
	November 2017	November 2016	% change 17/16	Jan-Nov 2017	Jan-Nov 2016	% change 17/16
AUSTRIA	110	104	5.8%	1,125	942	19.4%
BELGIUM	35	62	-43.5%	837	650	28.8%
BULGARIA	-	-		-	-	
CROATIA	8	18	-55.6%	194	182	6.6%
CYPRUS	-	-		-	-	
CZECH REPUBLIC	91	127	-28.3%	629	923	-31.9%
DENMARK	73	96	-24.0%	806	676	19.2%
ESTONIA	4	8	-50.0%	211	171	23.4%
FINLAND	39	26	50.0%	469	521	-10.0%
FRANCE	573	438	30.8%	5,516	6,044	-8.7%
GERMANY	741	723	2.5%	5,879	5,772	1.9%
GREECE	10	8	25.0%	171	183	-6.6%
HUNGARY	47	28	67.9%	545	358	52.2%
IRELAND	40	10	300.0%	325	362	-10.2%
ITALY <sup>1</sup>	243	323	-24.8%	3,086	2,488	24.0%
LATVIA	8	23	-65.2%	165	146	13.0%
LITHUANIA <sup>2</sup>	20	19	5.3%	351	256	37.1%
LUXEMBOURG	18	2	800.0%	233	190	22.6%
NETHERLANDS	128	173	-26.0%	618	523	18.2%
POLAND	80	133	-39.8%	1,904	1,669	14.1%
PORTUGAL	20	23	-13.0%	333	334	-0.3%
ROMANIA	92	102	-9.8%	923	1,038	-11.1%
SLOVAKIA	9	32	-71.9%	376	347	8.4%
SLOVENIA <sup>2</sup>	15	5	200.0%	159	176	-9.7%
SPAIN	289	301	-4.0%	3,233	2,904	11.3%
SWEDEN	63	99	-36.4%	1,212	1,138	6.5%
UNITED KINGDOM <sup>2</sup>	578	771	-25.0%	6,882	8,432	-18.4%
<b>EUROPEAN UNION</b>	<b>3,334</b>	<b>3,654</b>	<b>-8.8%</b>	<b>36,182</b>	<b>36,425</b>	<b>-0.7%</b>
EU15	2,960	3,159	-6.3%	30,725	31,159	-1.4%
EU12	374	495	-24.4%	5,457	5,266	3.6%
ICELAND	6	17	-64.7%	152	230	-33.9%
NORWAY	92	31	196.8%	1,097	1,288	-14.8%
SWITZERLAND	99	89	11.2%	615	601	2.3%
EFTA	197	137	43.8%	1,864	2,119	-12.0%
EU + EFTA	3,531	3,791	-6.9%	38,046	38,544	-1.3%
WESTERN EUROPE (EU15 + EFTA)	3,157	3,296	-4.2%	32,589	33,278	-2.1%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

<sup>1</sup> ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

<sup>2</sup> Estimates

New medium and heavy buses & coaches registrations in the EU - 12 month trend



For further information, please contact: Francesca Piazza - Statistics Manager - E-mail: fp@acea.be

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**PRESS EMBARGO FOR ALL DATA :**

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## PROVISIONAL

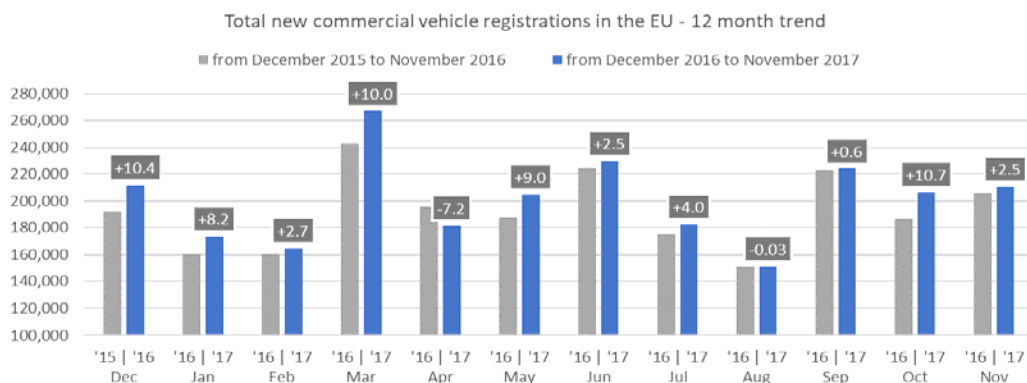
### EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY TOTAL NEW COMMERCIAL VEHICLES

	November 2017	November 2016	% change 17/16	Jan-Nov 2017	Jan-Nov 2016	% change 17/16
AUSTRIA	3,916	3,768	3.9%	46,122	41,787	10.4%
BELGIUM	6,646	5,799	14.6%	82,114	72,886	12.7%
BULGARIA <sup>1</sup>	720	635	13.4%	5,373	4,451	20.7%
CROATIA	670	693	-3.3%	9,246	8,950	3.3%
CYPRUS <sup>2</sup>	231	126	83.3%	1,916	1,734	10.5%
CZECH REPUBLIC	2,824	2,597	8.7%	27,206	28,510	-4.6%
DENMARK	3,926	3,459	13.5%	38,033	38,775	-1.9%
ESTONIA	460	376	22.3%	5,197	4,679	11.1%
FINLAND	1,722	1,497	15.0%	18,089	15,776	14.7%
FRANCE	44,057	40,330	9.2%	450,365	417,588	7.8%
GERMANY	35,031	33,003	6.1%	337,639	325,809	3.6%
GREECE	572	561	2.0%	6,686	5,697	17.4%
HUNGARY	2,708	2,598	4.2%	23,481	24,104	-2.6%
IRELAND	709	727	-2.5%	26,426	30,803	-14.2%
ITALY	22,719	25,252	-10.0%	195,158	194,331	0.4%
LATVIA	442	356	24.2%	3,528	3,563	-1.0%
LITHUANIA	616	603	2.2%	9,912	8,641	14.7%
LUXEMBOURG	562	418	34.4%	5,748	5,406	6.3%
NETHERLANDS	7,459	7,233	3.1%	84,357	81,881	3.0%
POLAND	7,032	7,491	-6.1%	80,816	79,883	1.2%
PORTUGAL	4,217	3,495	20.7%	39,104	34,838	12.2%
ROMANIA	1,842	2,217	-16.9%	21,318	20,966	1.7%
SLOVAKIA	1,010	997	1.3%	11,294	11,451	-1.4%
SLOVENIA	1,360	1,299	4.7%	13,509	11,295	19.6%
SPAIN	21,465	18,618	15.3%	208,940	181,479	15.1%
SWEDEN	5,703	5,129	11.2%	57,440	53,465	7.4%
UNITED KINGDOM	31,935	36,218	-11.8%	387,905	406,537	-4.6%
<b>EUROPEAN UNION</b>	<b>210,554</b>	<b>205,495</b>	<b>2.5%</b>	<b>2,196,922</b>	<b>2,115,285</b>	<b>3.9%</b>
EU15	190,639	185,507	2.8%	1,984,126	1,907,058	4.0%
EU12	19,915	19,988	-0.4%	212,796	208,227	2.2%
ICELAND	164	167	-1.8%	2,383	2,141	11.3%
NORWAY	3,681	3,926	-6.2%	39,612	37,461	5.7%
SWITZERLAND	3,371	2,845	18.5%	33,981	31,955	6.3%
EFTA	7,216	6,938	4.0%	75,976	71,557	6.2%
<b>EU + EFTA</b>	<b>217,770</b>	<b>212,433</b>	<b>2.5%</b>	<b>2,272,898</b>	<b>2,186,842</b>	<b>3.9%</b>
<b>WESTERN EUROPE (EU15 + EFTA)</b>	<b>197,855</b>	<b>192,445</b>	<b>2.8%</b>	<b>2,060,102</b>	<b>1,978,615</b>	<b>4.1%</b>

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

<sup>1</sup> Data for MHCV and MHBC not available

<sup>2</sup> Data for MHBC not available



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This information is available on the ACEA website: <http://www.acea.be>